APOLLO

Outlook for private markets

Interest rates higher for longer has important implications for private markets

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Apollo Global Management

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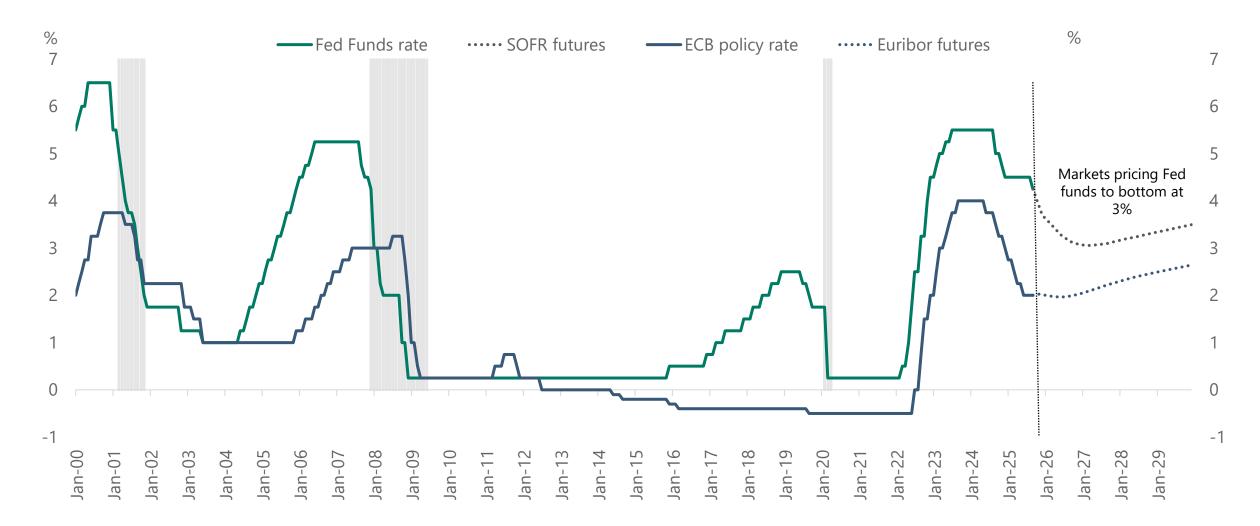
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Source: Apollo Chief Economist

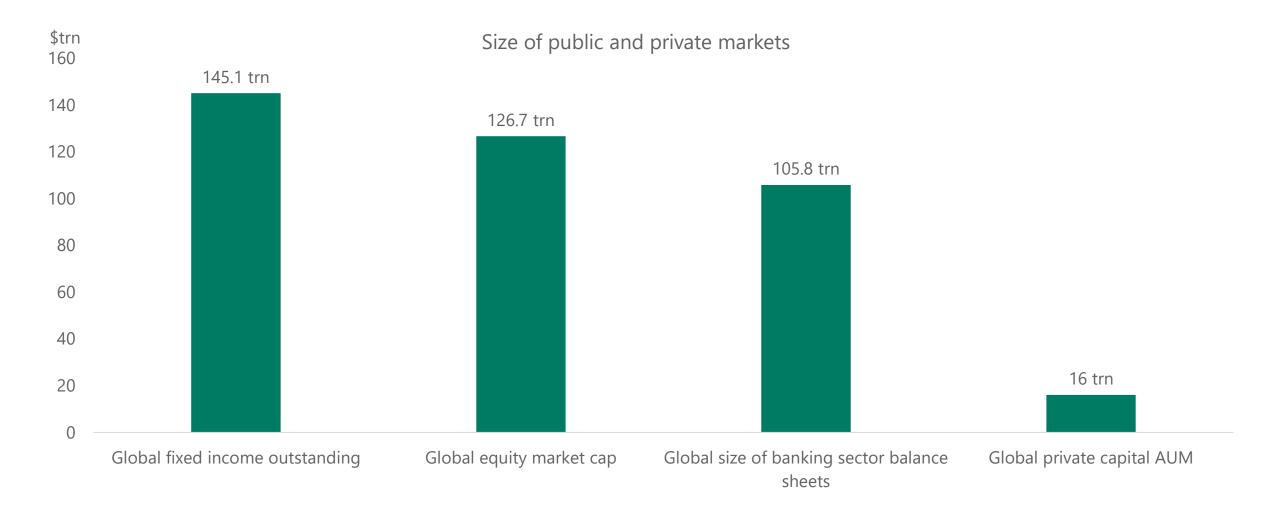
1. Overview

Interest rates higher for longer has important implications for private markets

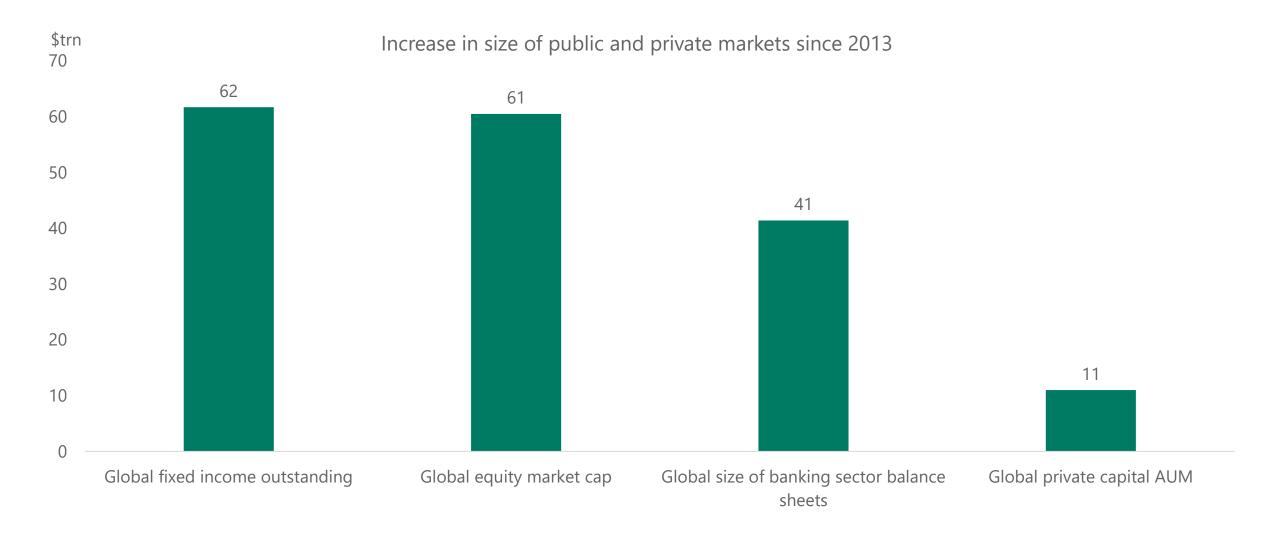


Source: Bloomberg, Apollo Chief Economist

Comparing public and private markets

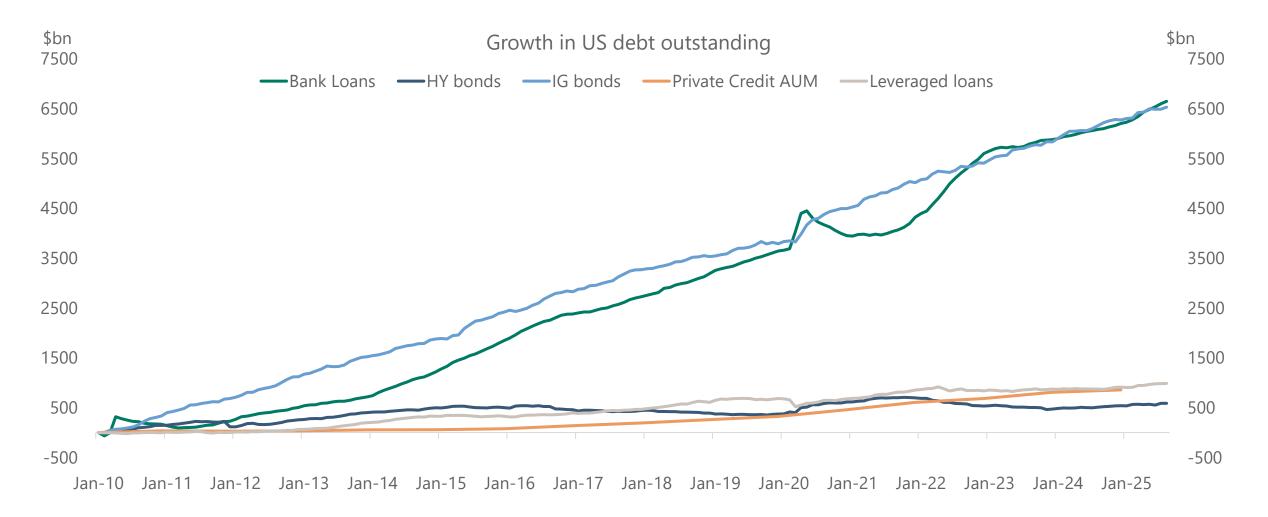


Comparing growth in public and private markets since 2013



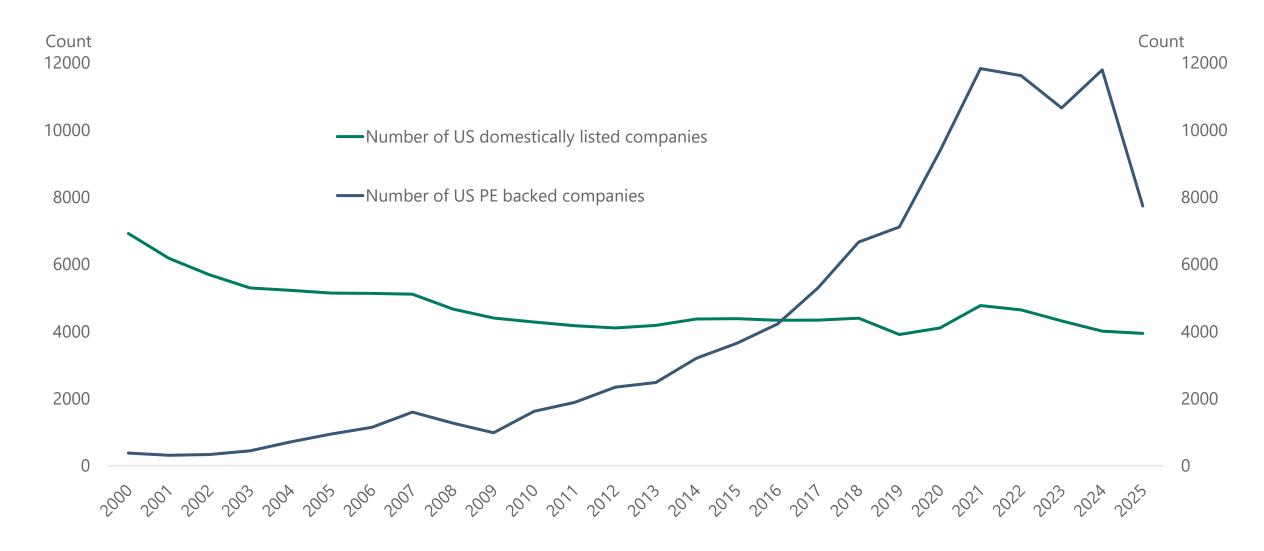
Source: SIFMA, BIS, PitchBook, Apollo Chief Economist

Since 2010, lending by banks has increased by \$6.5trn, IG markets have grown \$6.5trn, HY markets have grown \$500bn, and private credit AUM has increased by \$1trn.

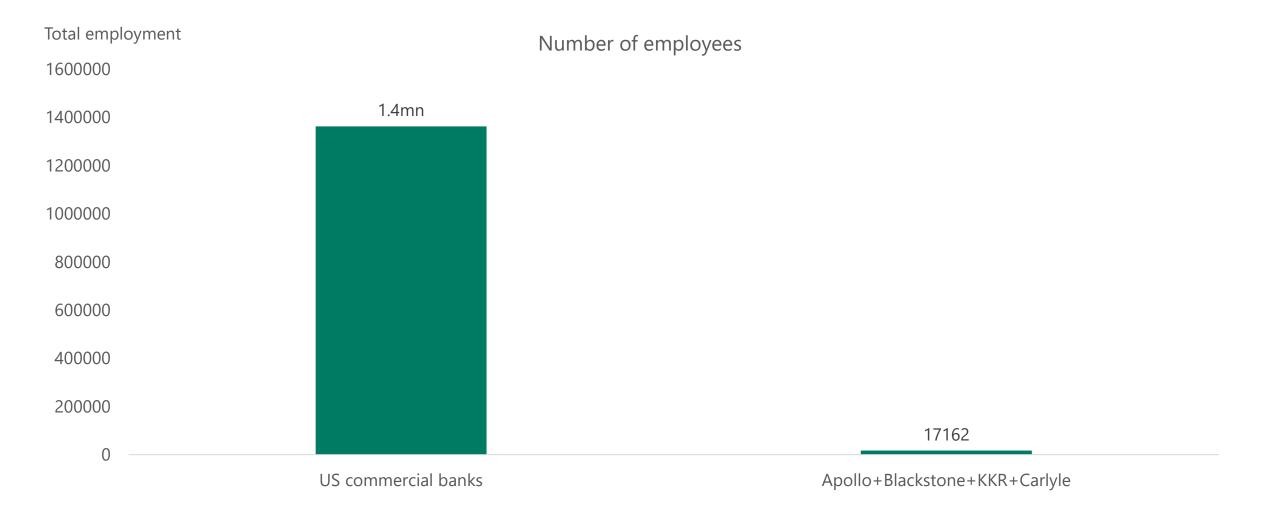


Source: FRB, ICE BofA, Bloomberg, Apollo Chief Economist

The number of PE-backed companies and the number of publicly-listed companies



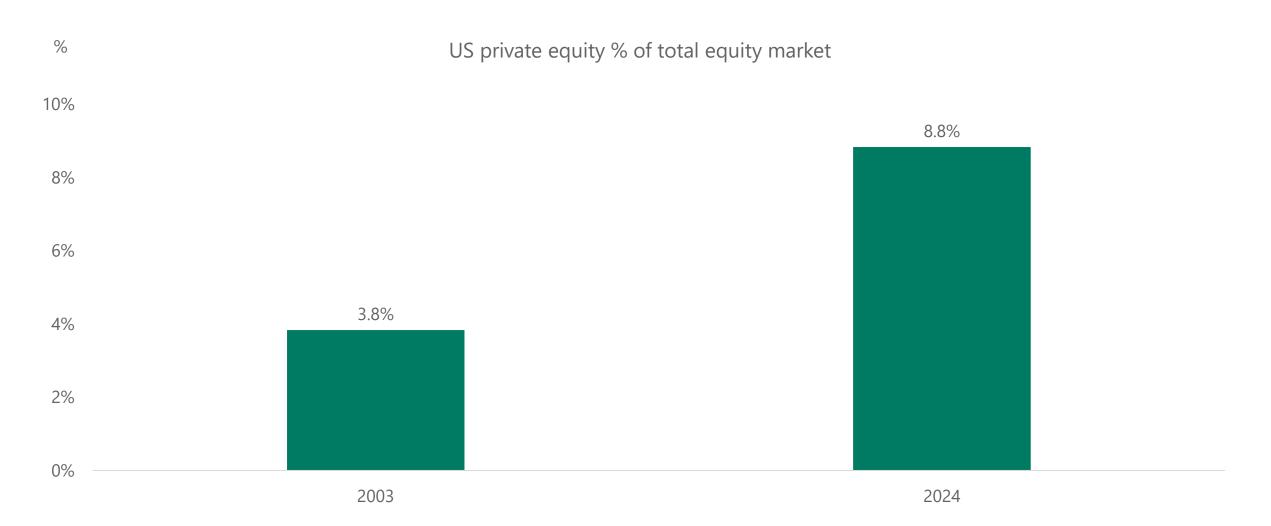
Total employment in US commercial banks: 1.4mn



Source: Haver, Apollo Chief Economist

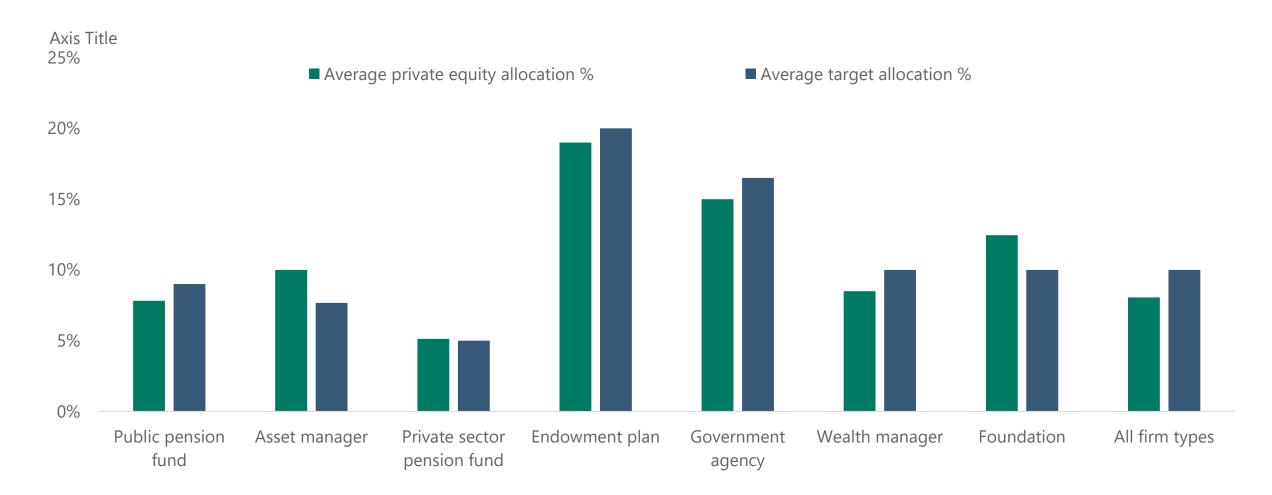
2. Private equity

US: Private equity as a percentage of the total stock market cap

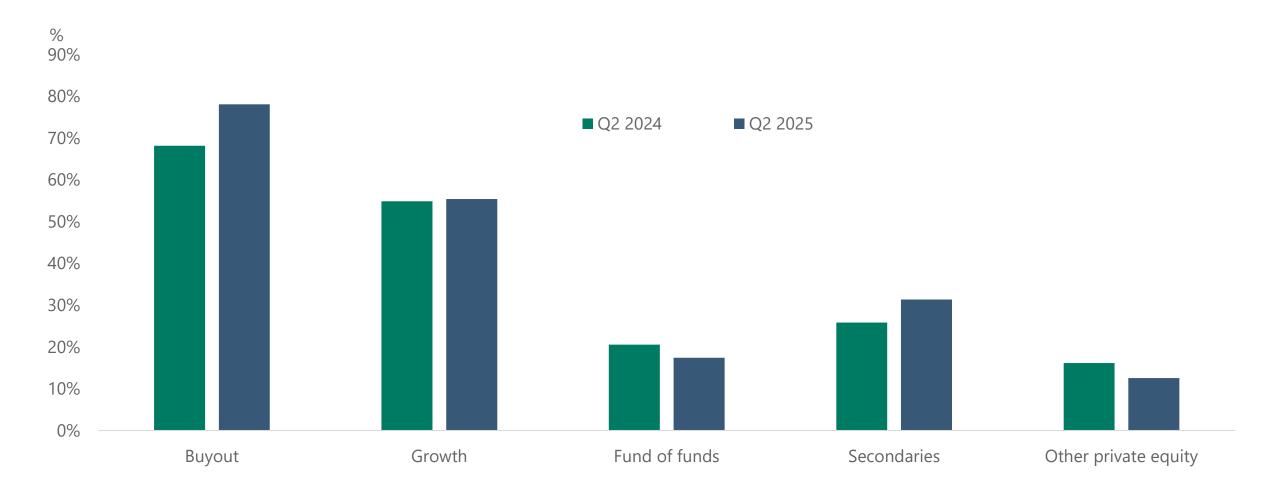


Source: Bloomberg, Pregin, Apollo Chief Economist

Average current and target private equity allocations by investor type, ranked by aggregate AUM of investors by type, Q2 2025

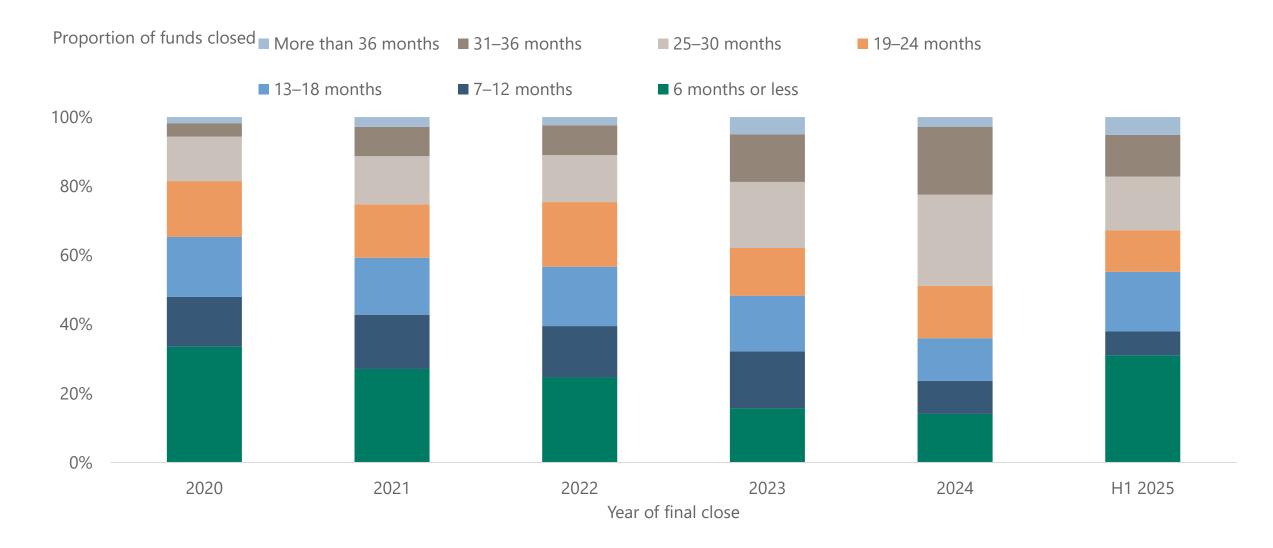


Strategies targeted by investors over the next 12 months vs. Q2 2024



Source: Preqin Pro, Apollo Chief Economist

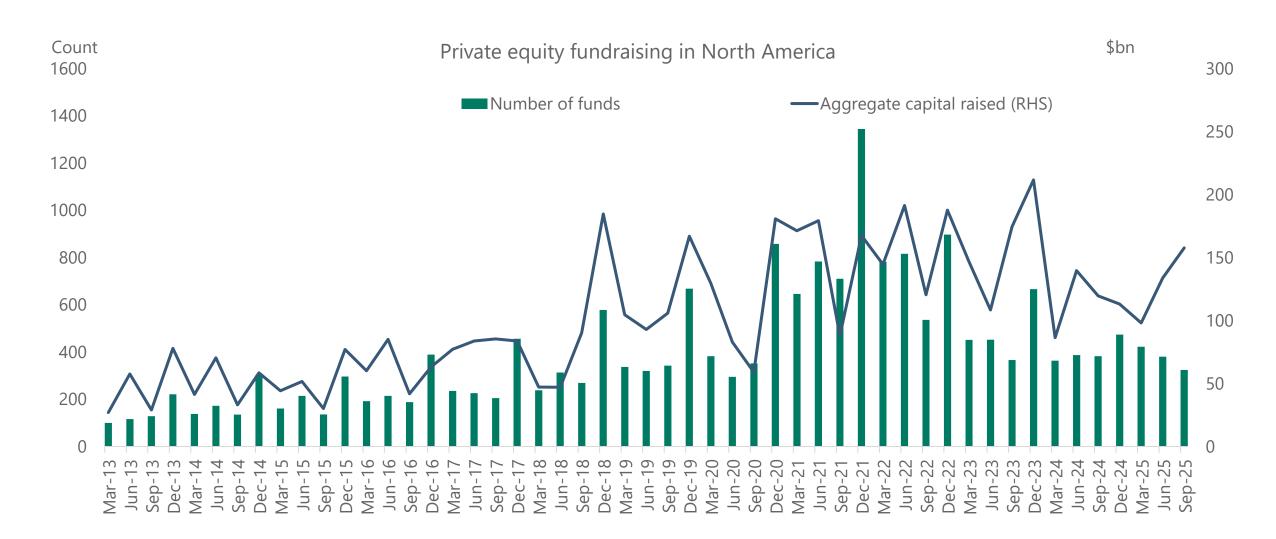
Private equity funds closed, by time spent in market



Source: Preqin Pro, Apollo Chief Economist

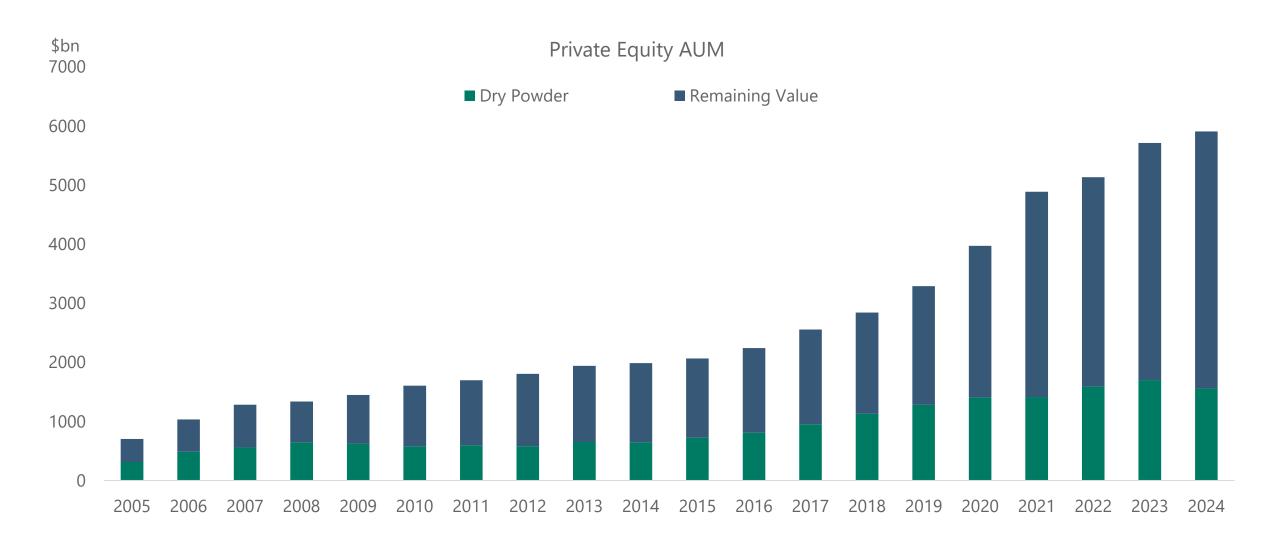
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Private equity fundraising trending lower after the Fed started raising rates in 2022Q1

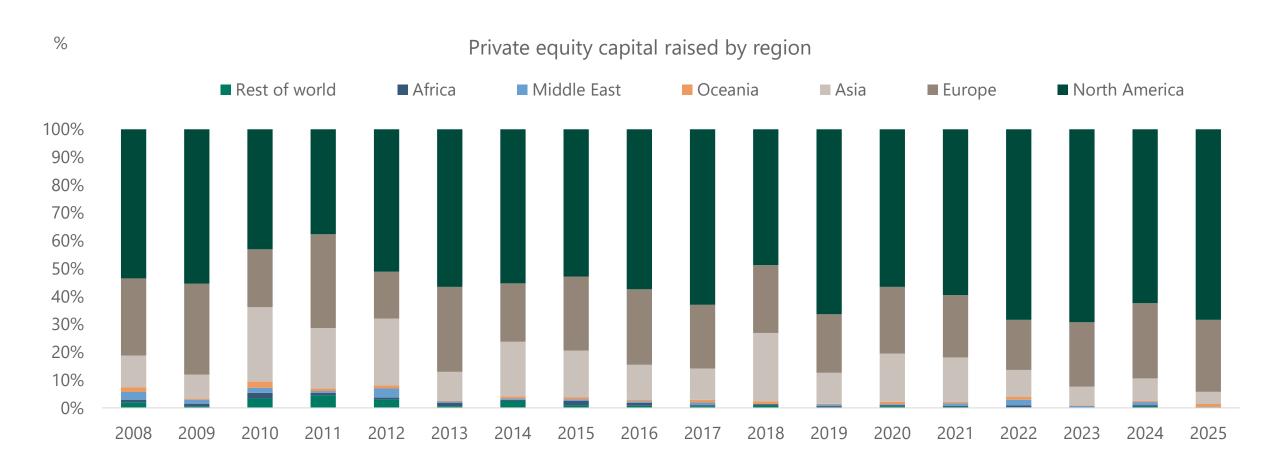


Source: Pregin, Apollo Chief Economist

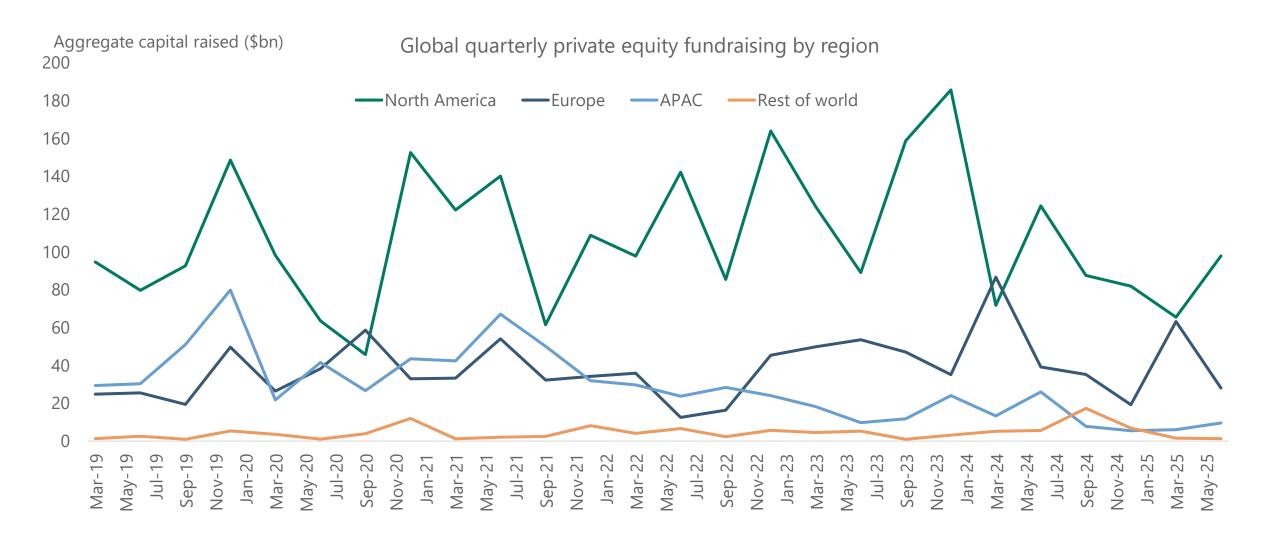
Global private equity AUM is around \$5.4trn



60% of global private equity capital is raised in North America



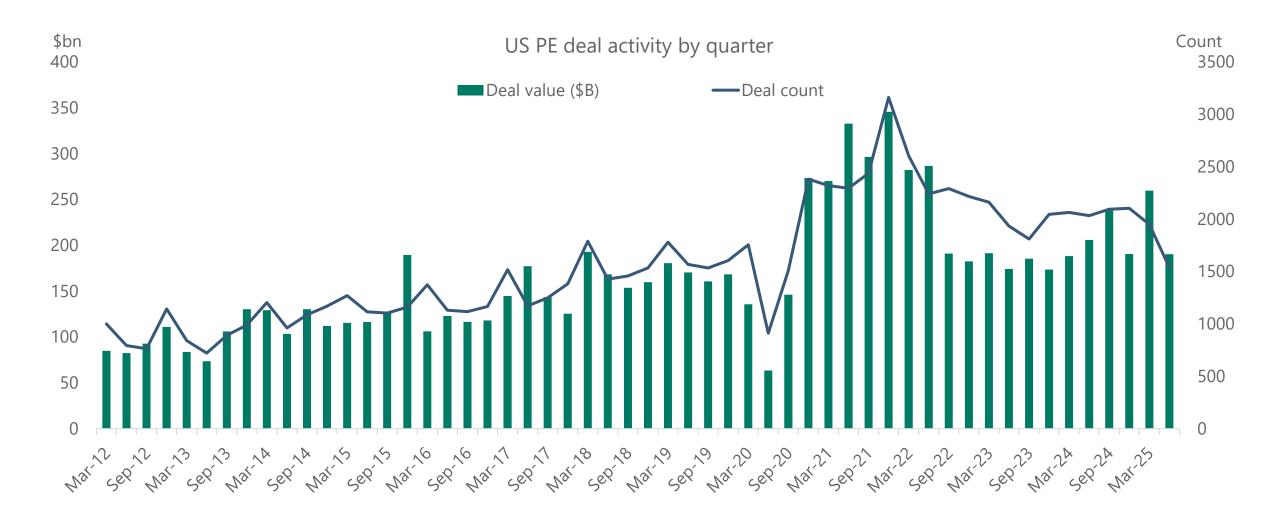
PE fundraising by region



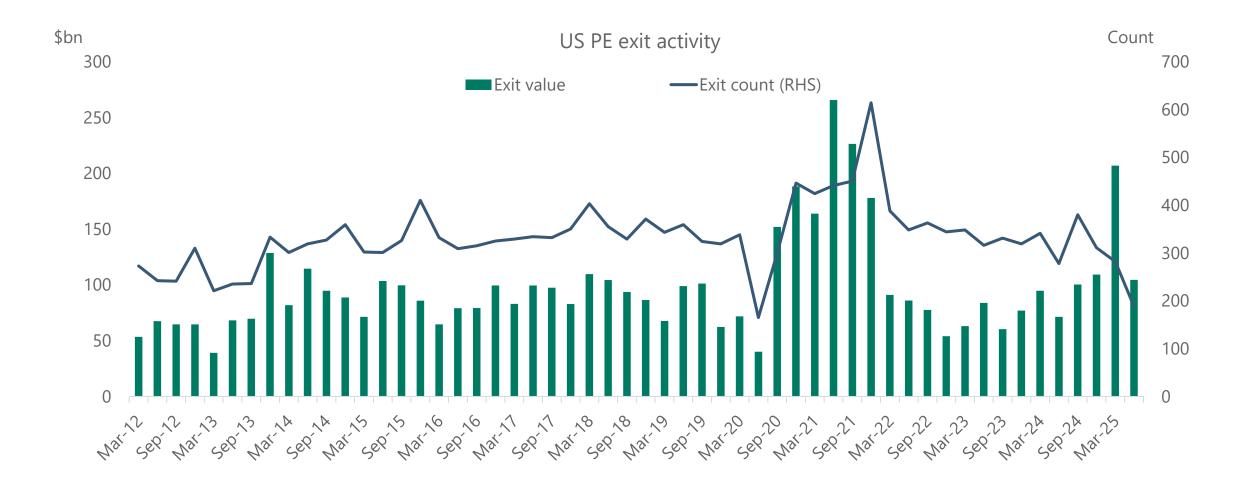
Source: Preqin Pro, Apollo Chief Economist

3. Recent PE deal activity

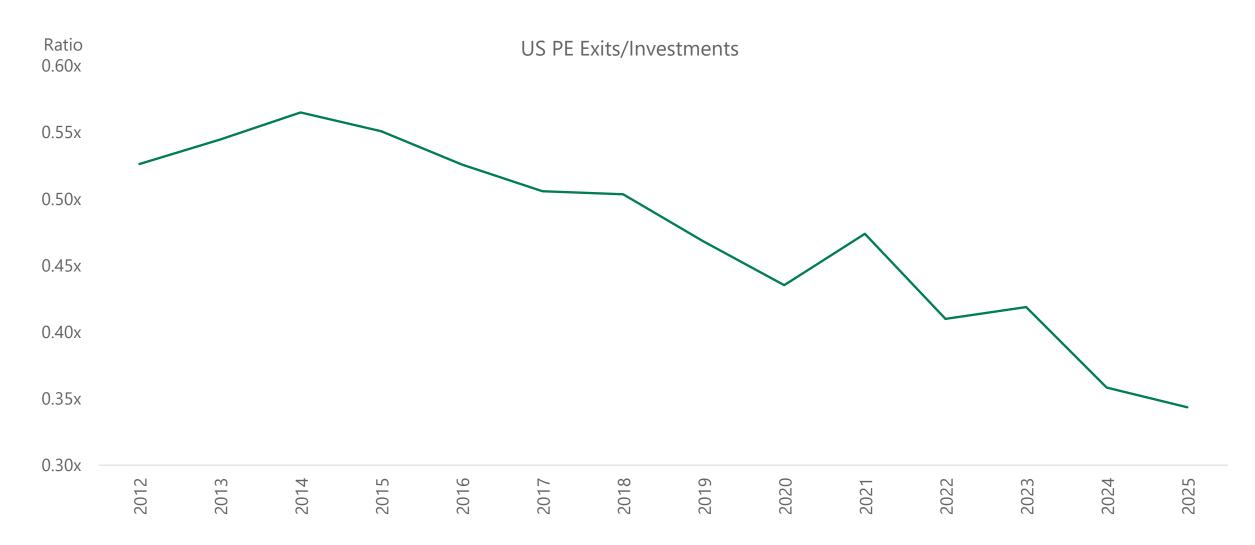
US PE deal activity



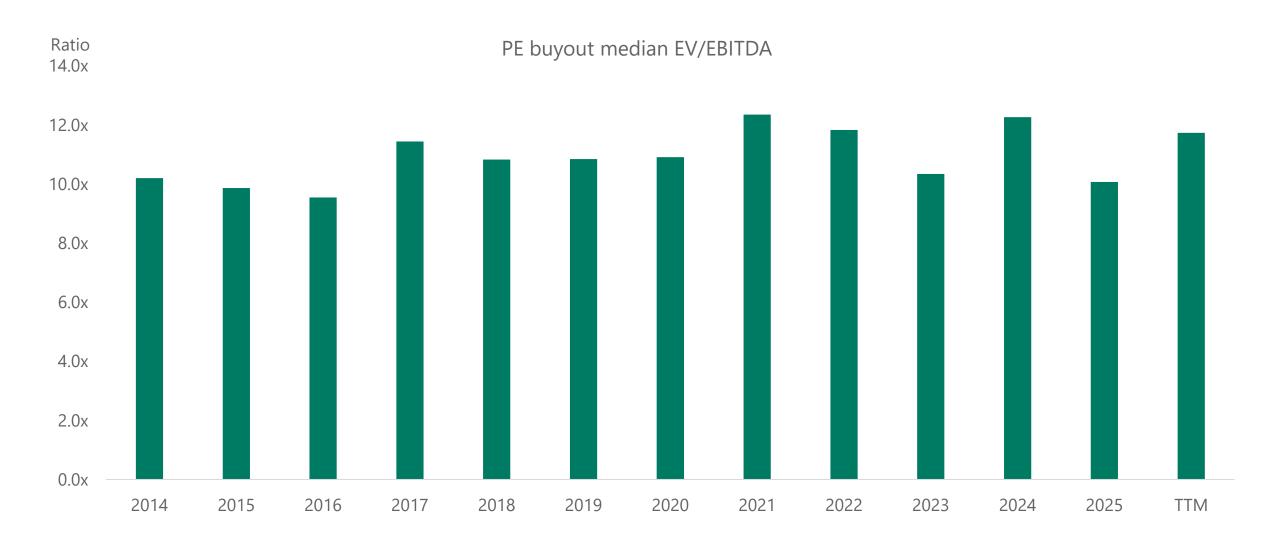
PE exit activity declining after the Fed raised rates in 2022Q1



The exits-to-investments-ratio is declining for the industry



Median EV/EBITDA ratio

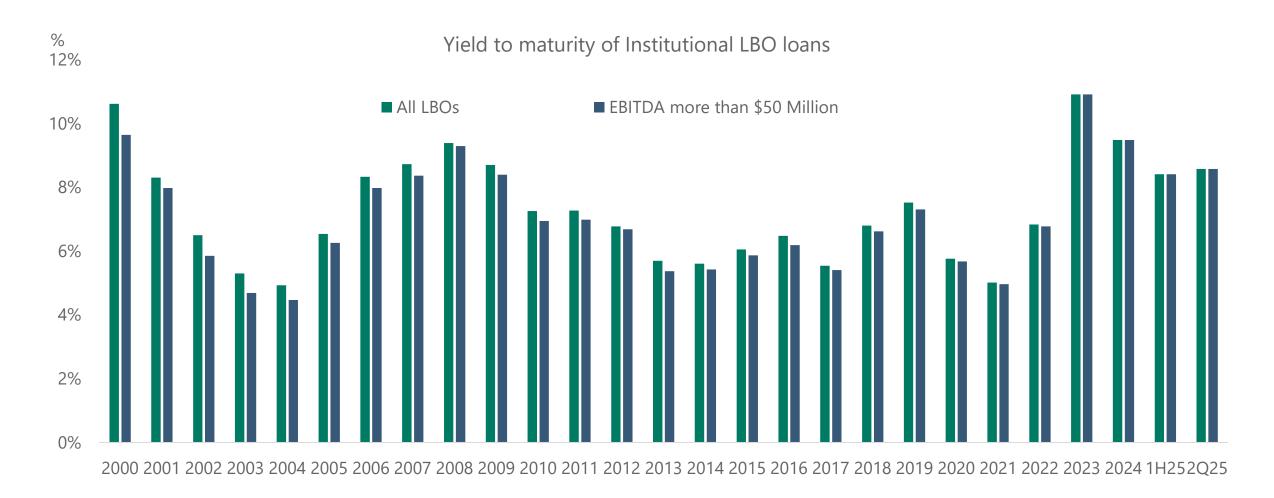


LBO loan volume declined when the Fed raised interest rates



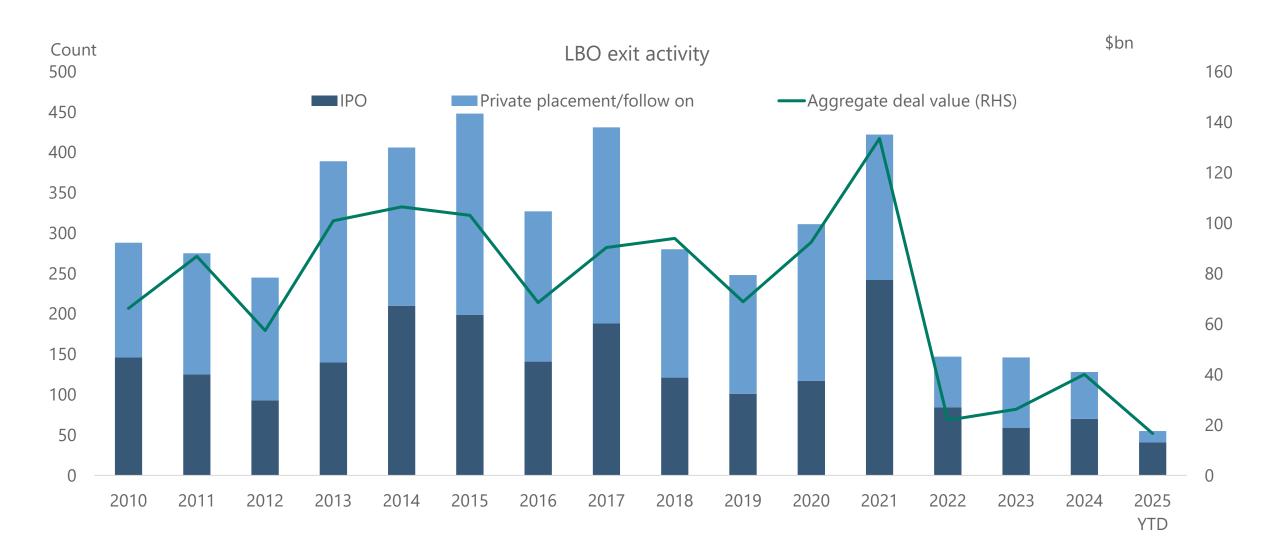
4. Recent LBO activity

LBO loans: Average yield to maturity is around 8.5%



Source: PitchBook LCD, Apollo Chief Economist.

IPO activity declined when the Fed raised interest rates

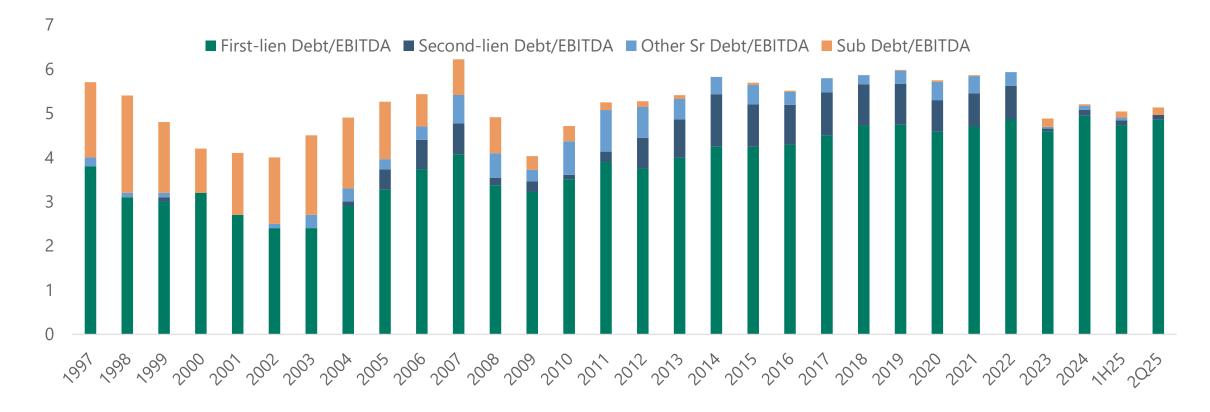


Source: Pregin, Apollo Chief Economist

Leverage for large corporate LBOs has declined



Average debt multiples of large corporate LBO loans

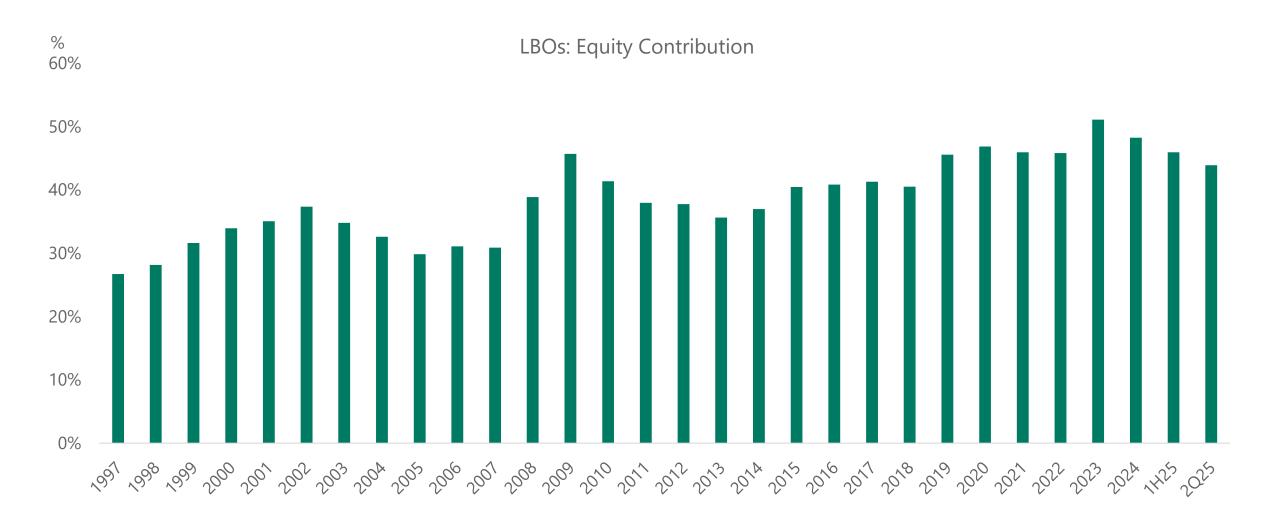


Purchase price multiples



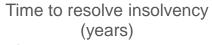
Source: PitchBook LCD, Apollo Chief Economist.

High debt costs leading to high equity contributions

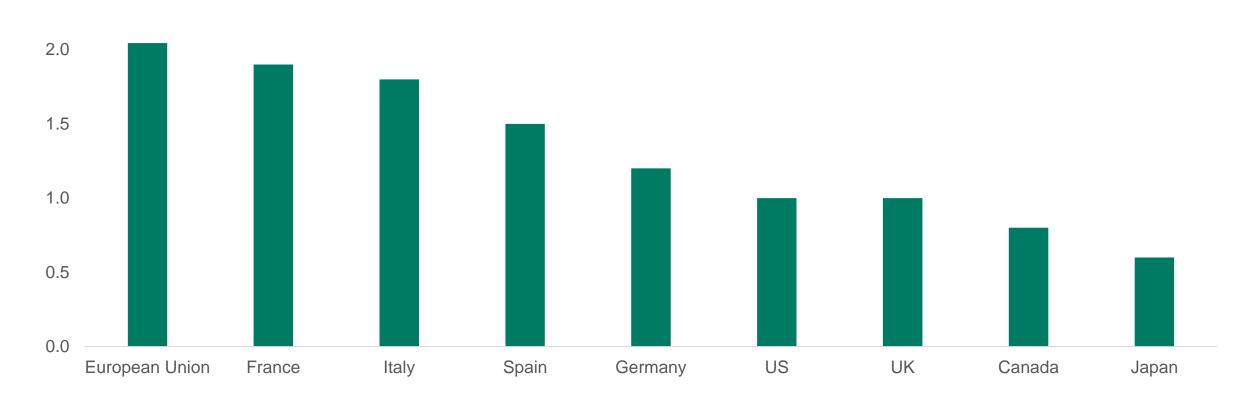


Source: PitchBook LCD, Apollo Chief Economist.

Time to resolve insolvency



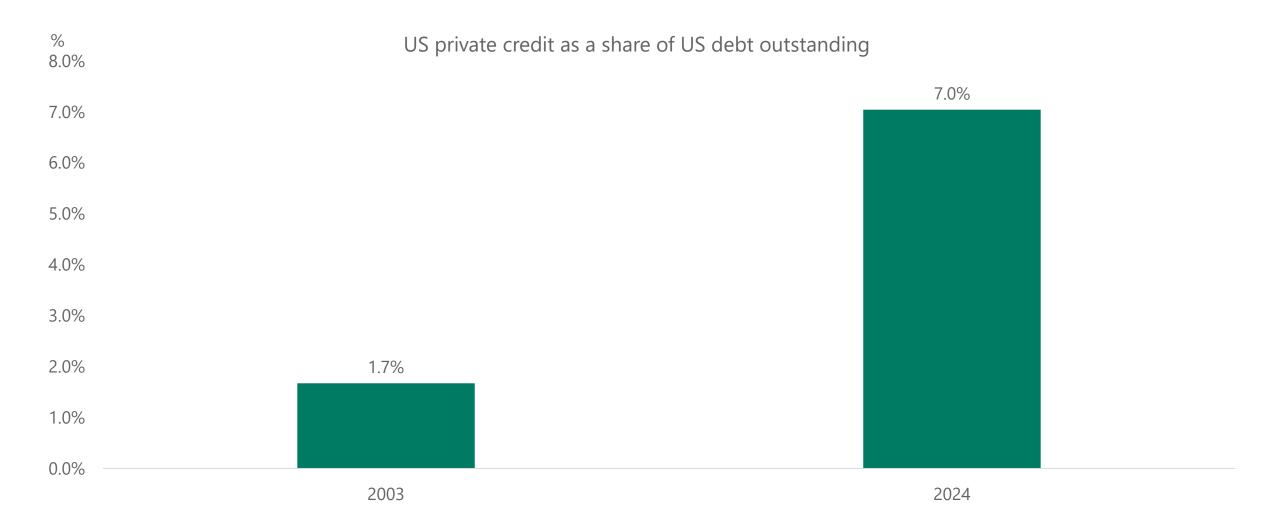
2.5



Source: World Bank, Preqin, Apollo Chief Economist. Note: Data for 2019.

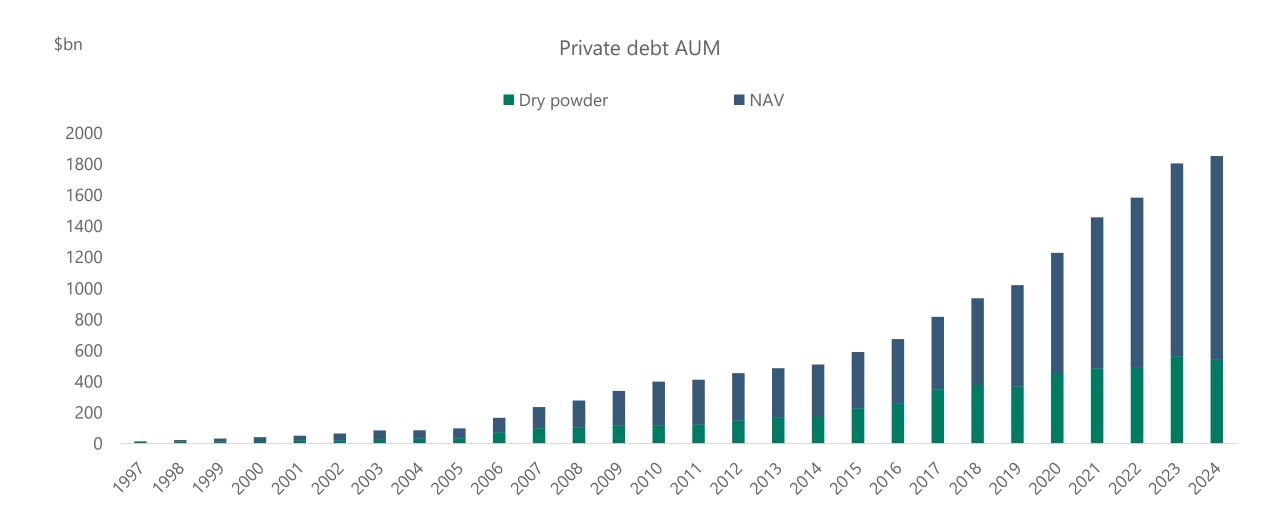
5. Private credit

US: Private credit as a percentage of total credit markets

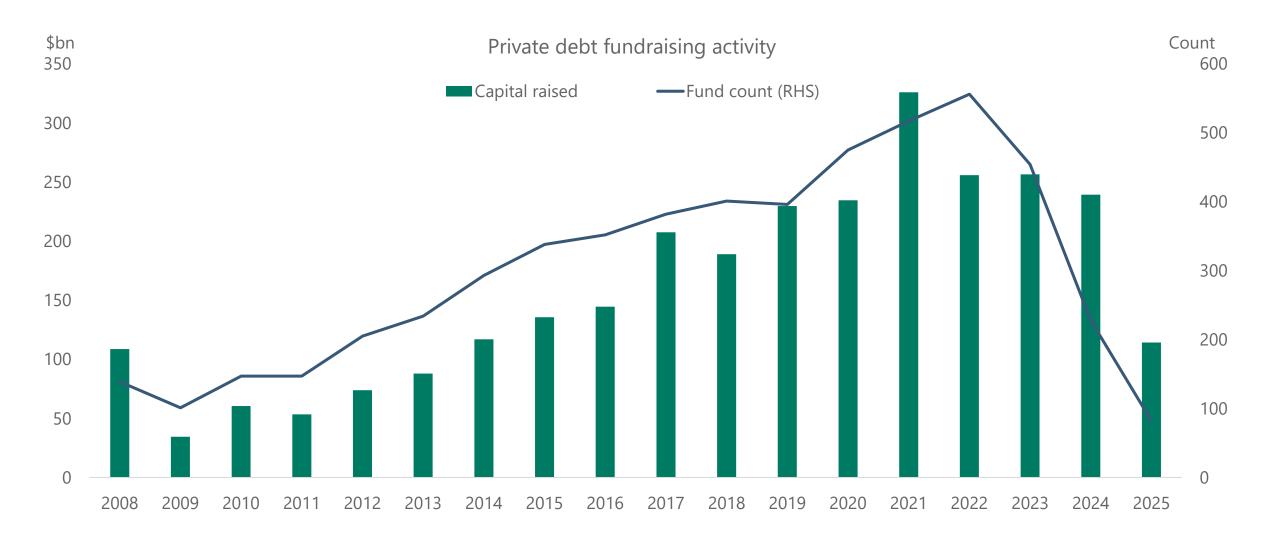


Source: SIFMA, Preqin, Bloomberg, Apollo Chief Economist 34

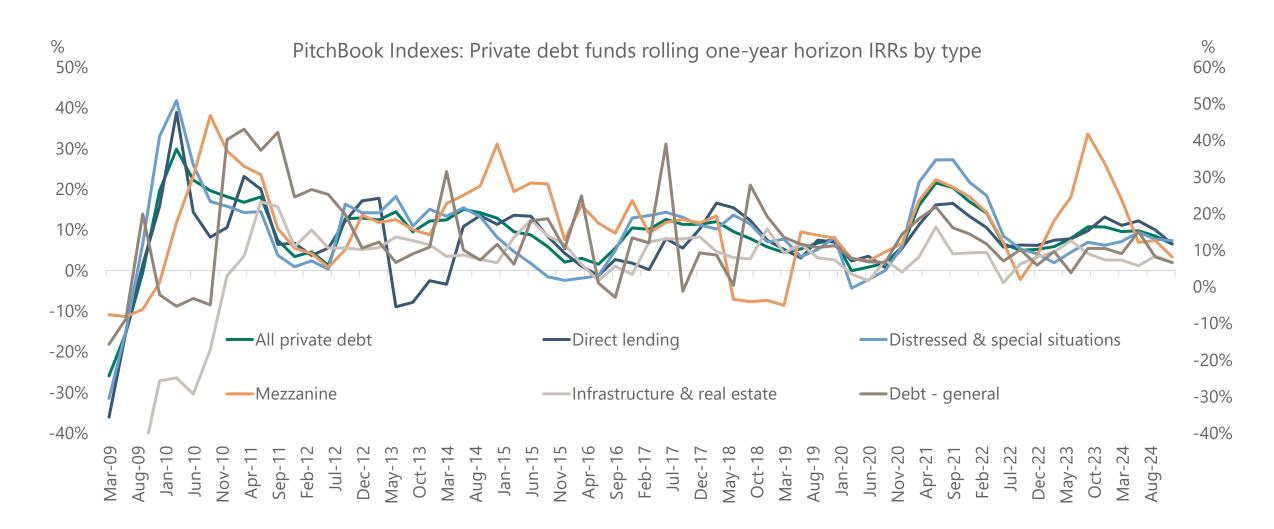
About \$1.5trn in private credit globally, of which \$400bn is dry powder



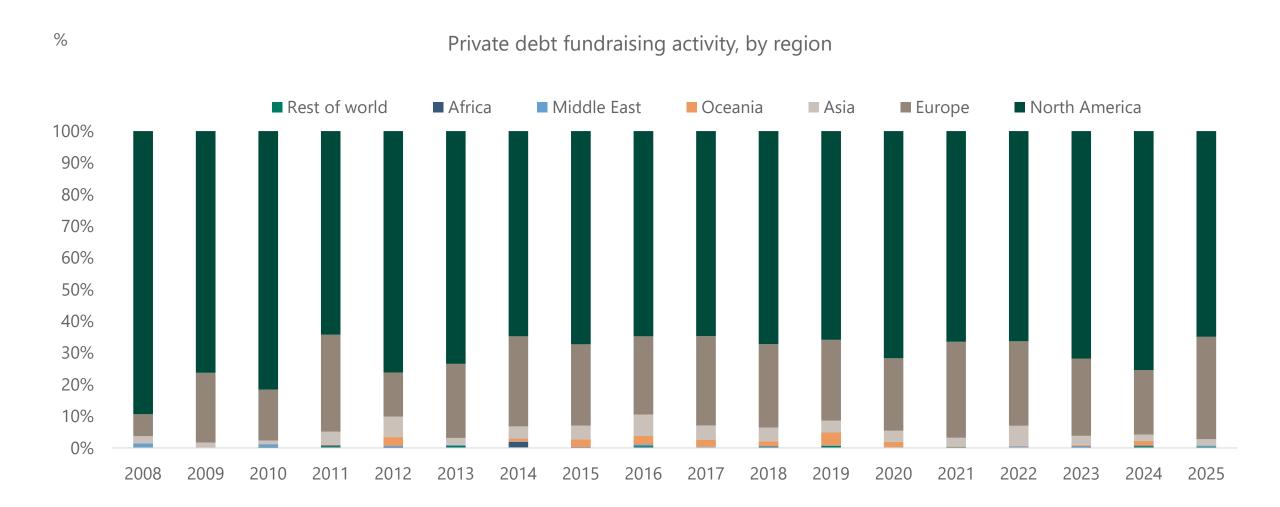
Private debt fundraising



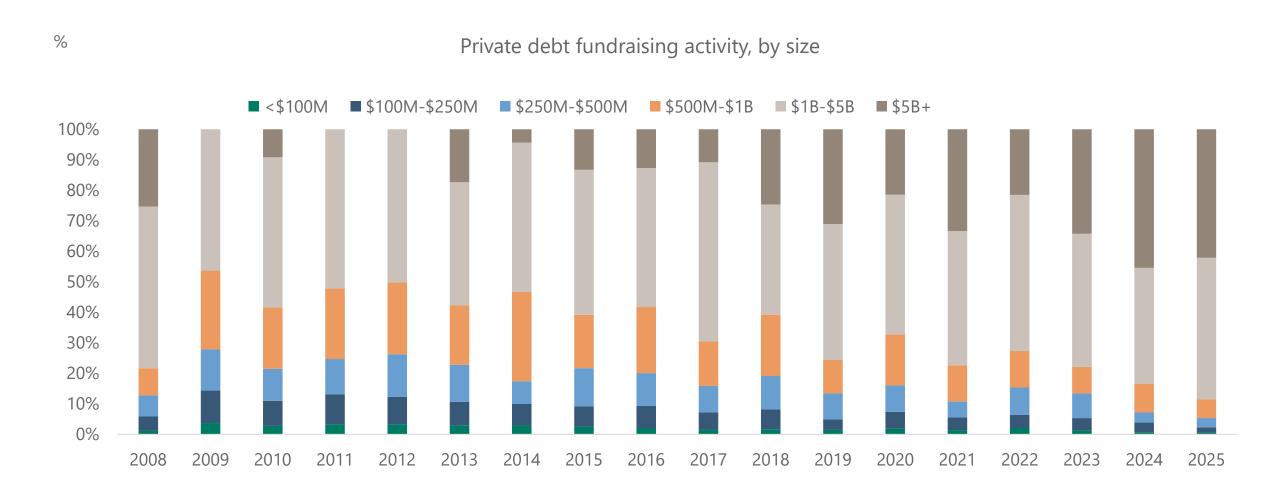
Private debt returns, by strategy



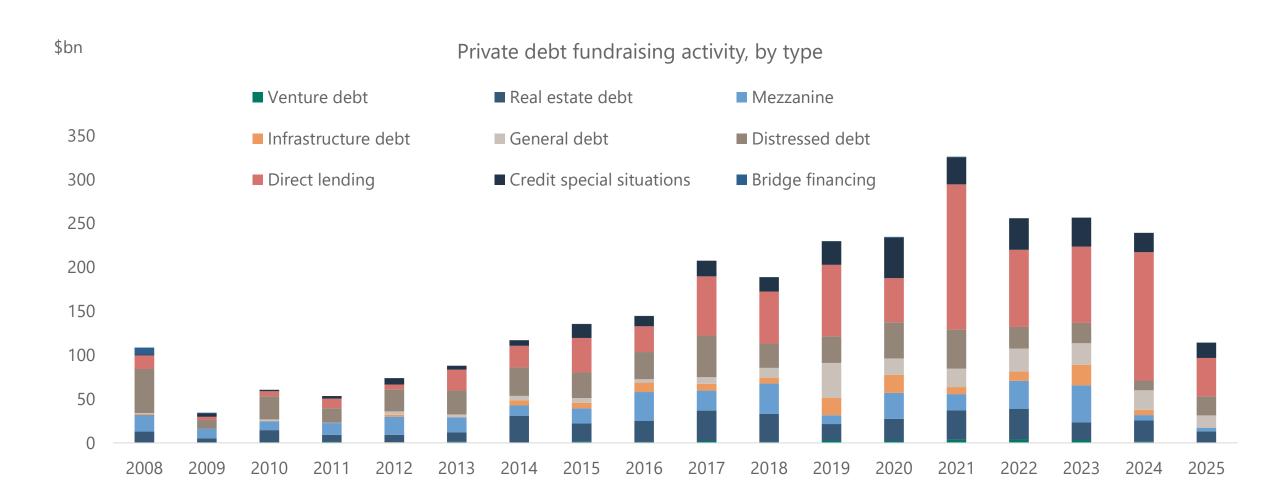
Private debt fundraising activity, by region



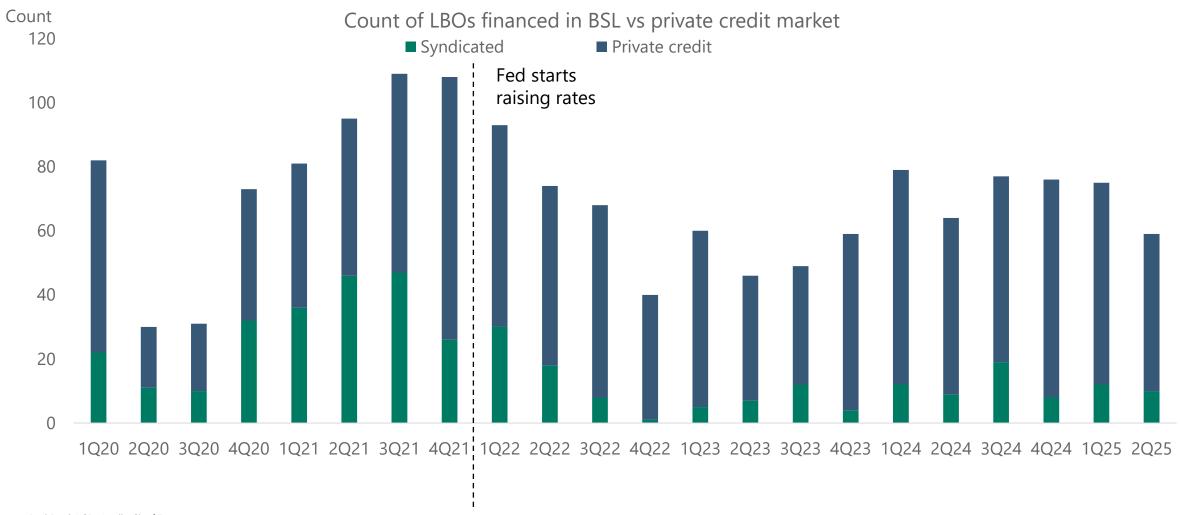
Private debt fundraising activity, by size



Private debt fundraising activity, by type

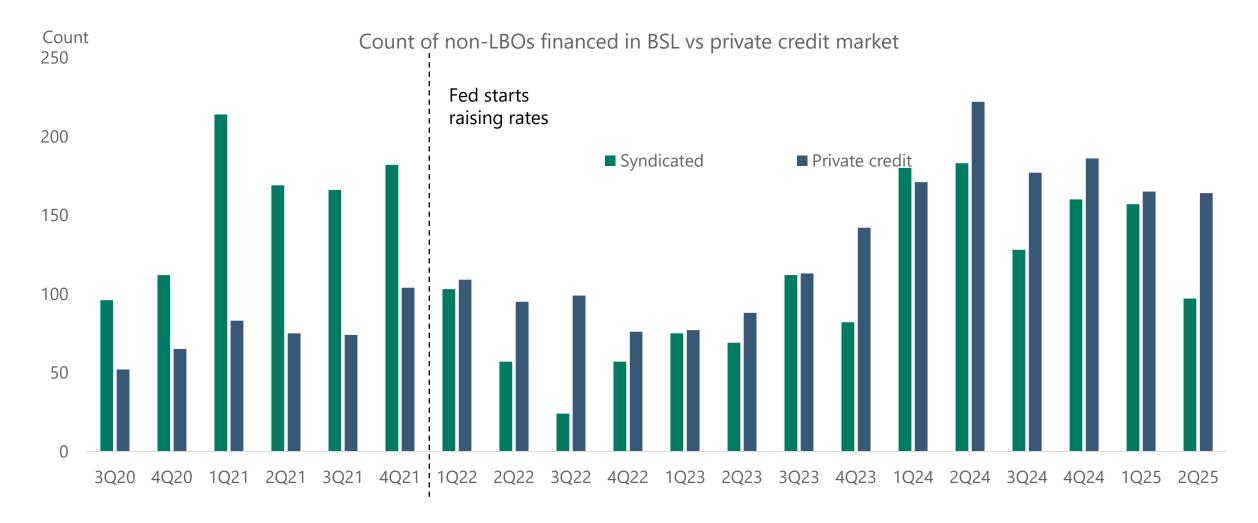


LBO financings: BSL vs private credit



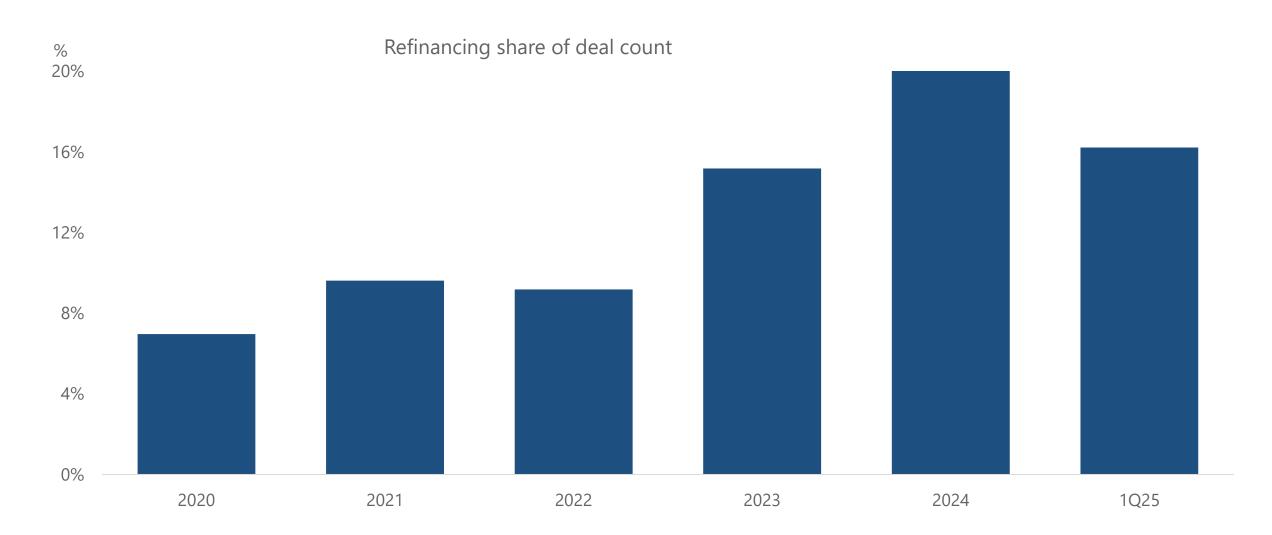
Source: PitchBook LCD, Apollo Chief Economist 41

Non-LBO financing



Source: PitchBook LCD, Apollo Chief Economist

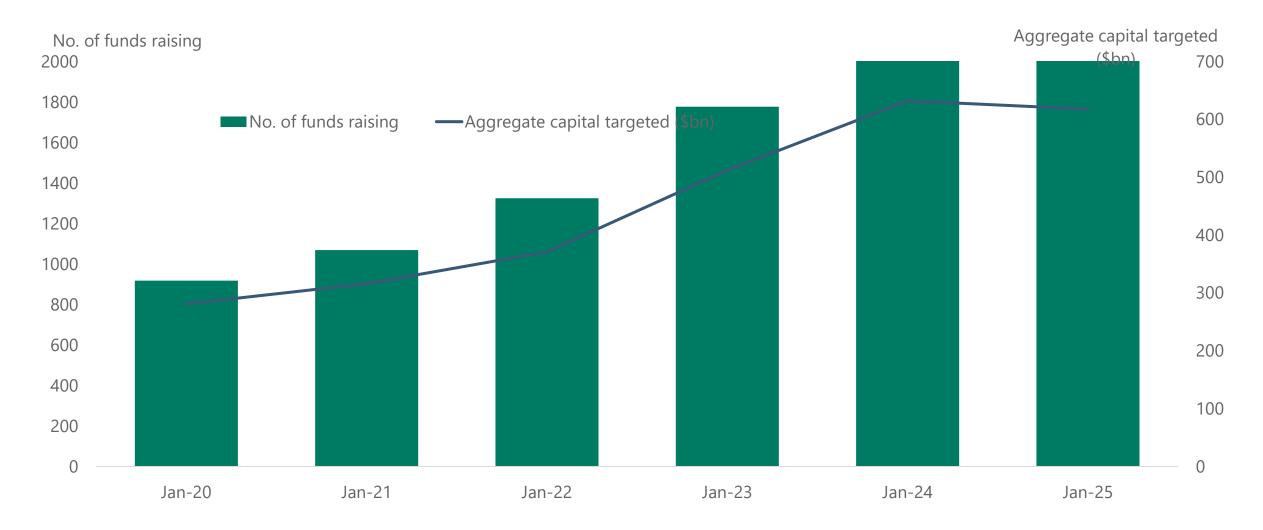
Private credit refinancings, share of all deals



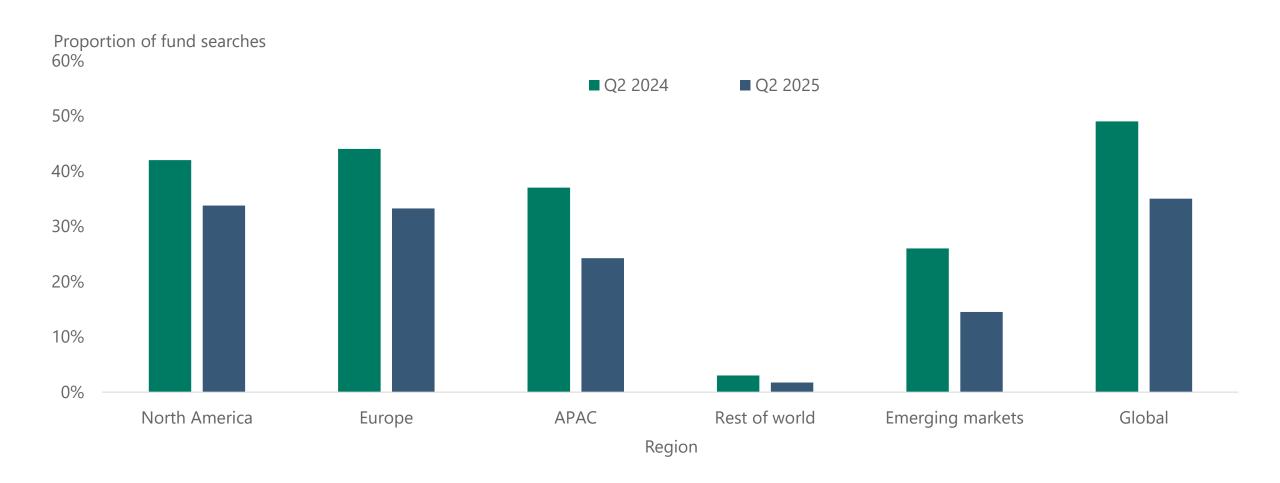
Source: PitchBook LCD, Apollo Chief Economist.

6. Real estate

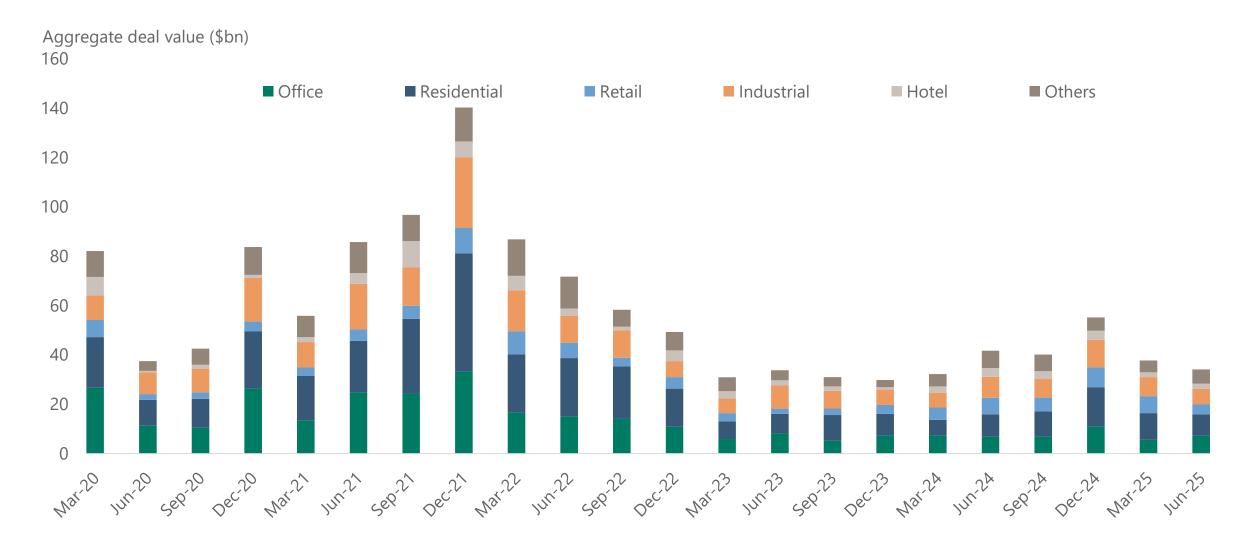
Closed-end private real estate funds in the market



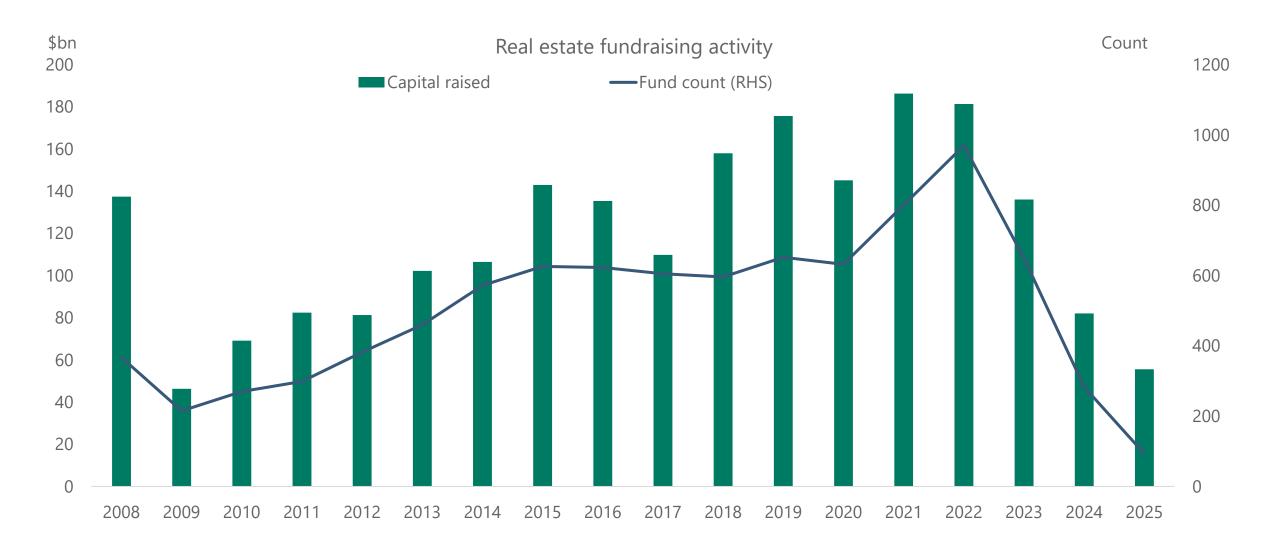
Regions targeted by infrastructure investors over the next 12 months, Q2 2024 vs. Q2 2025



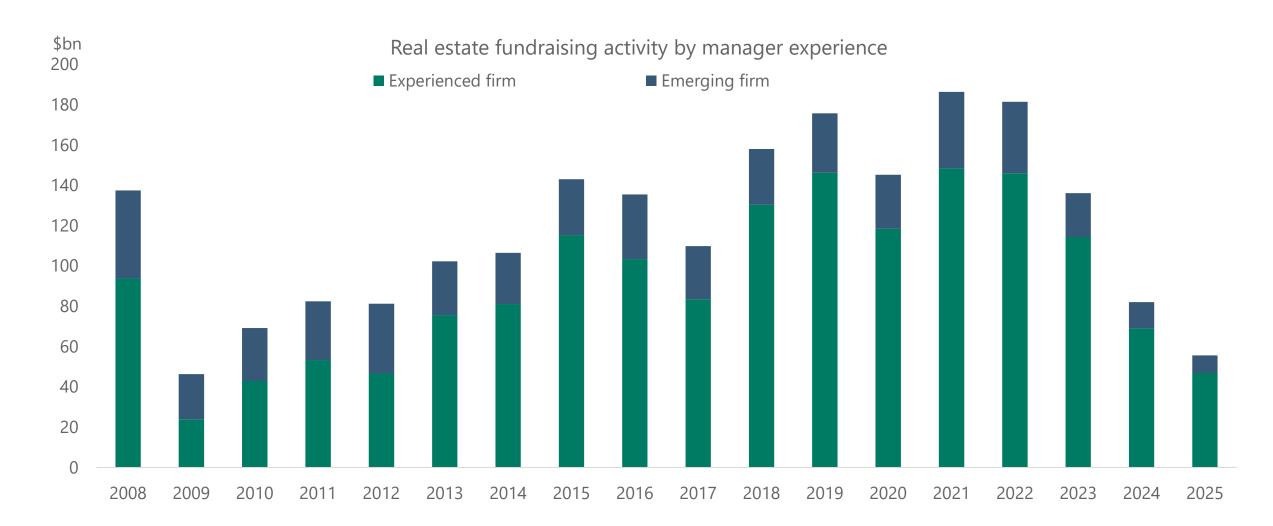
Quarterly global private real estate deals, by property type



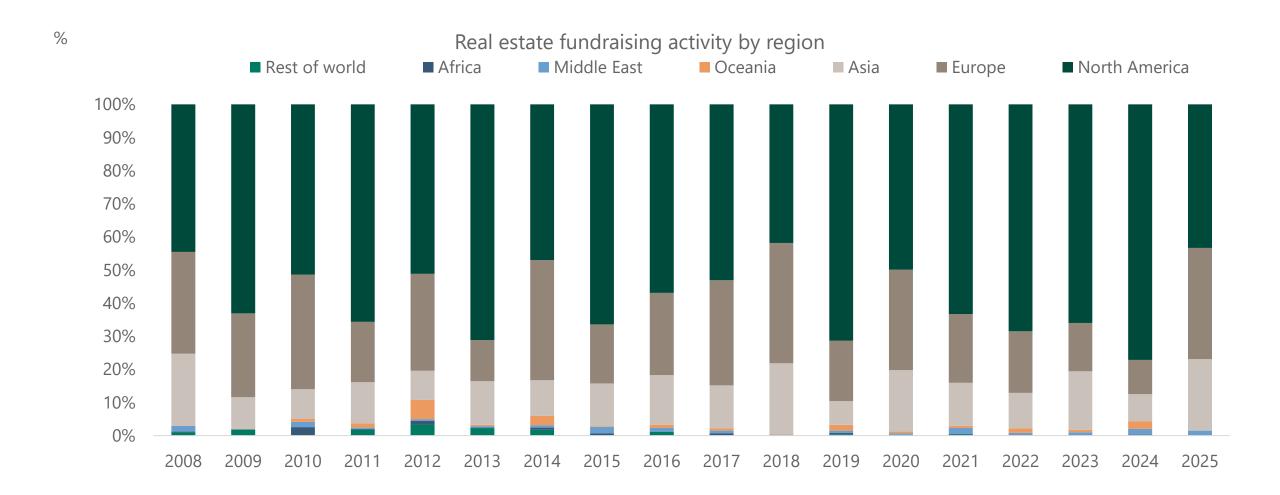
Real estate fundraising activity declining rapidly after the Fed raised interest rates



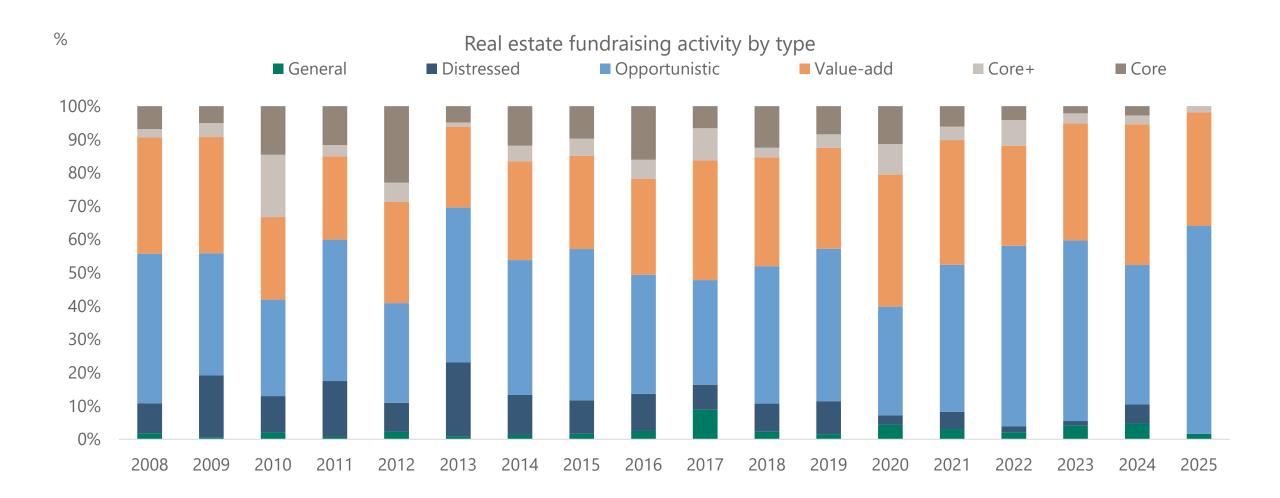
Real estate fundraising declining



Almost 80% of real estate fundraising is in North America and Europe

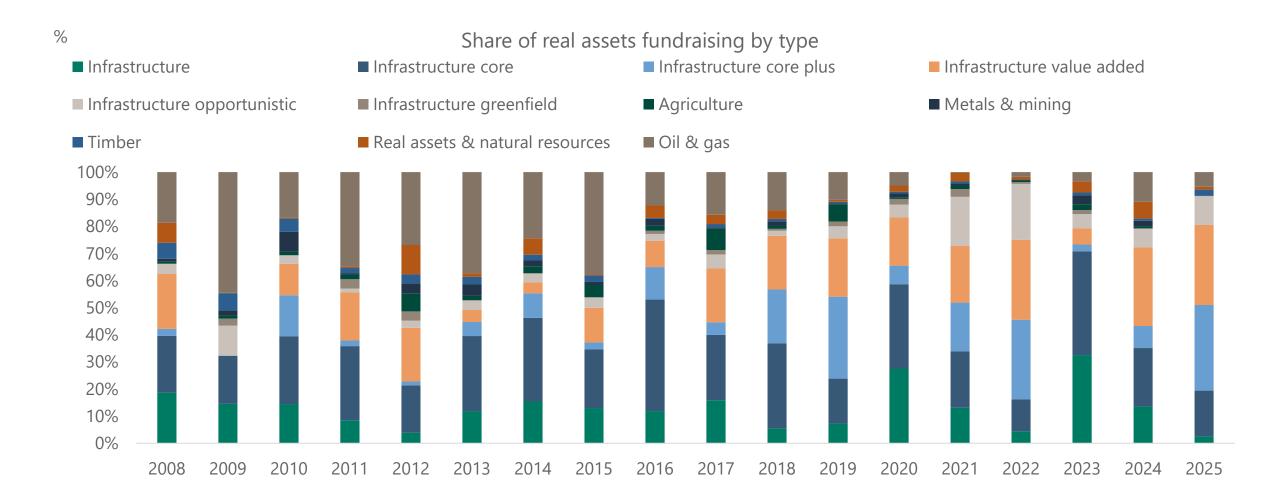


Real estate fundraising activity by type

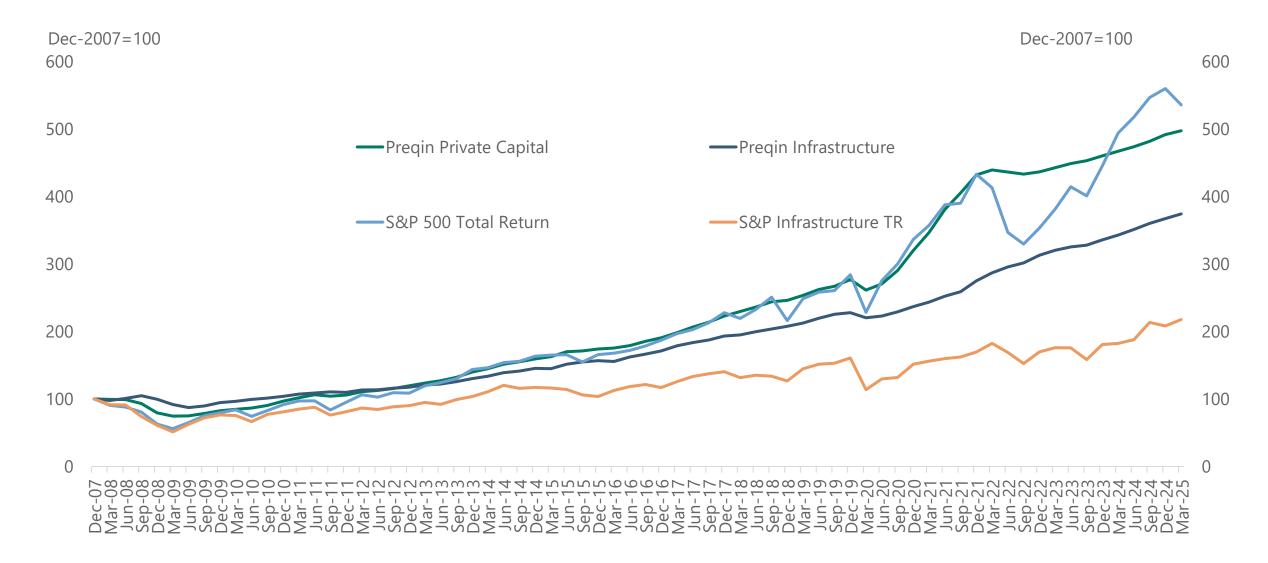


7. Real assets

Real assets is mainly infrastructure

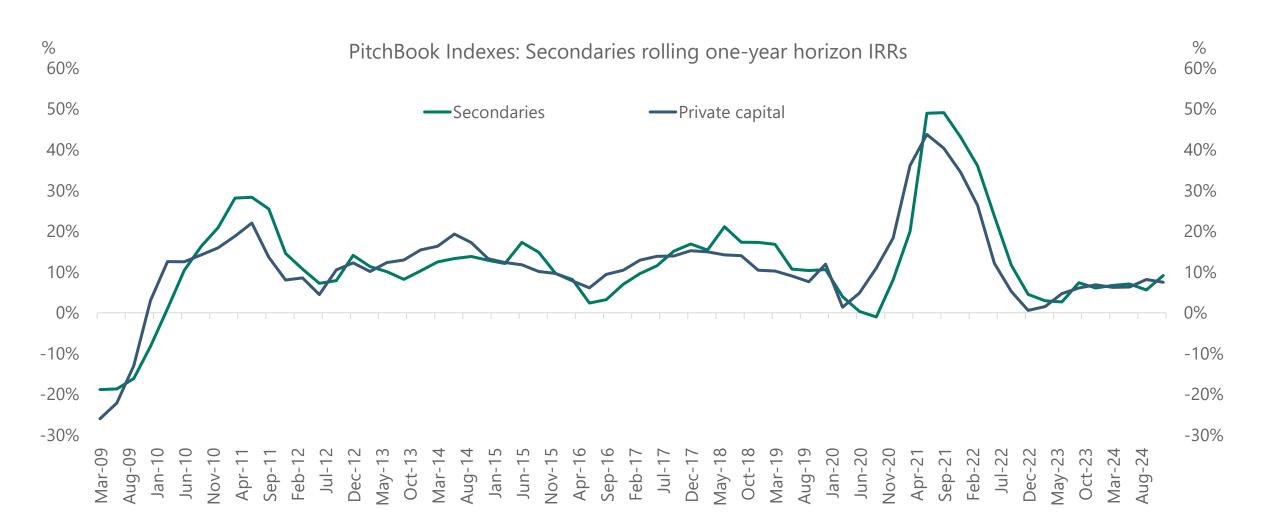


Infrastructure index returns



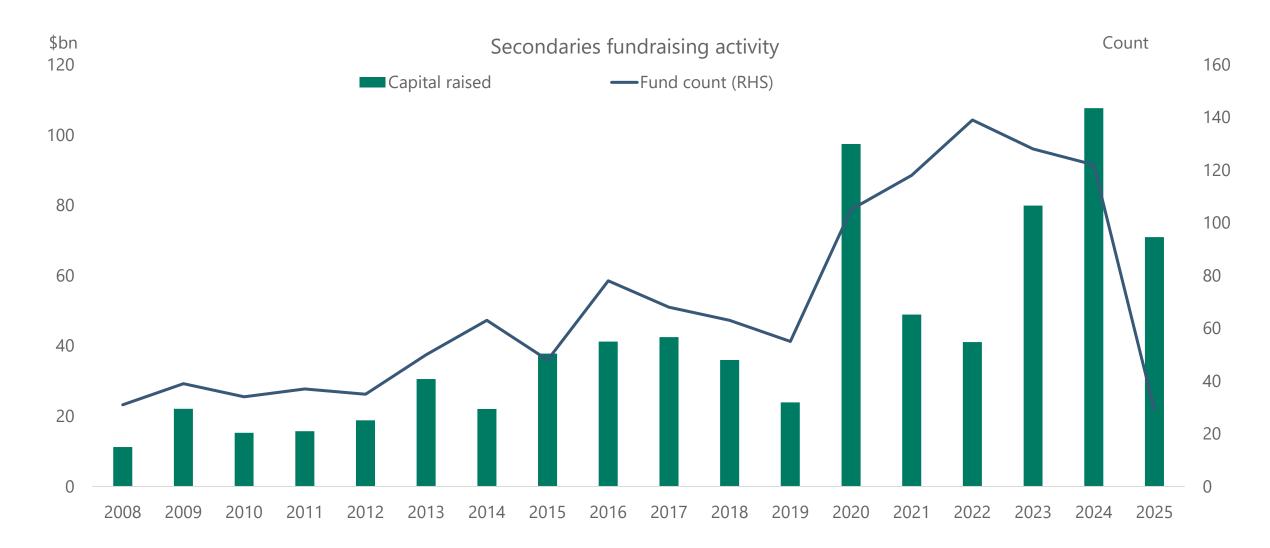
8. Secondaries

Secondaries performance

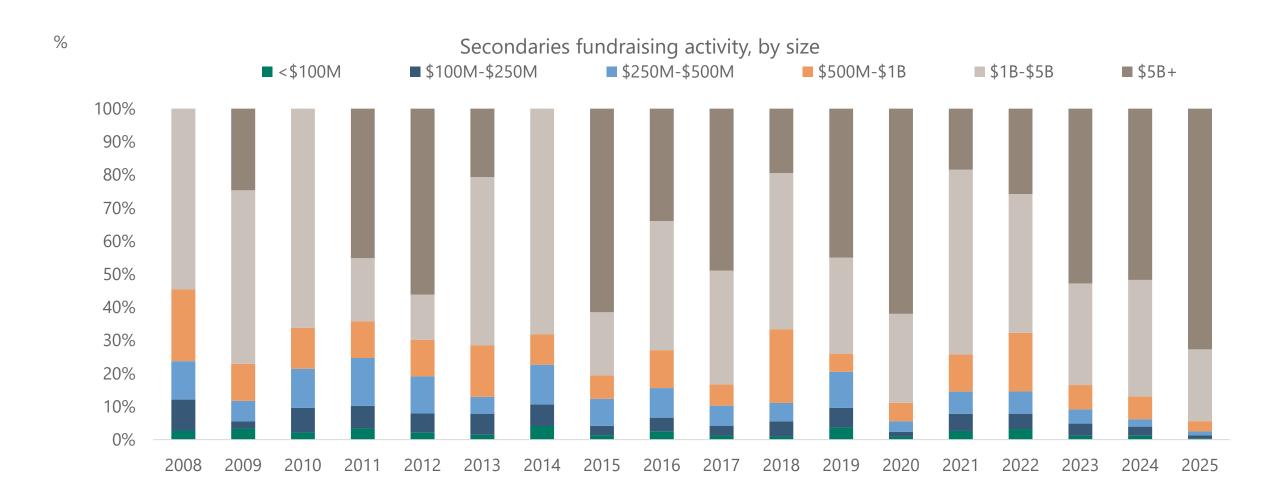


Source: PitchBook, Apollo Chief Economist.

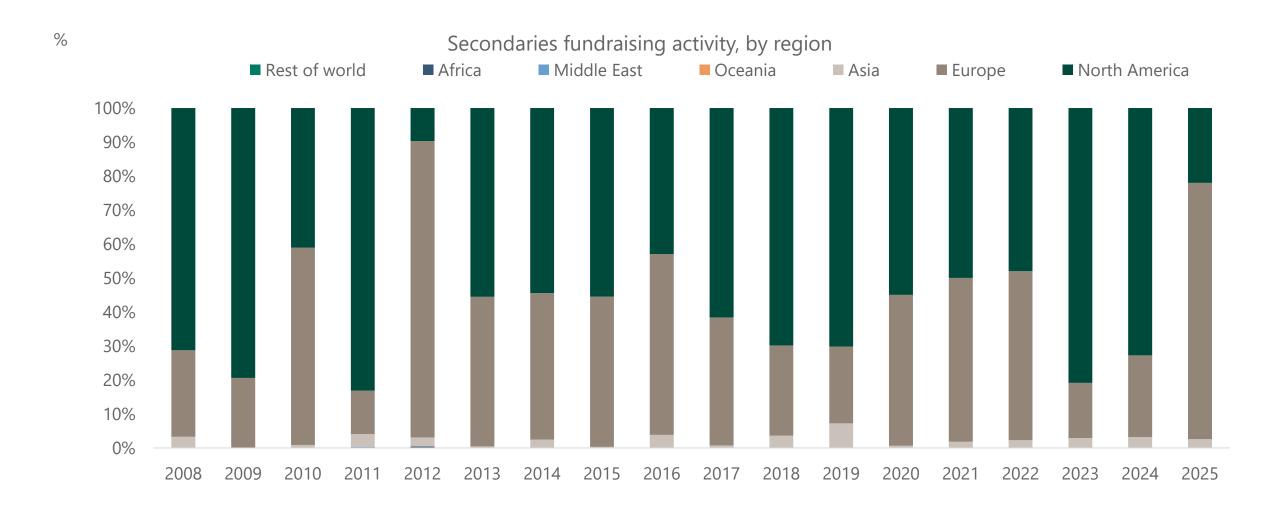
Secondaries fundraising activity



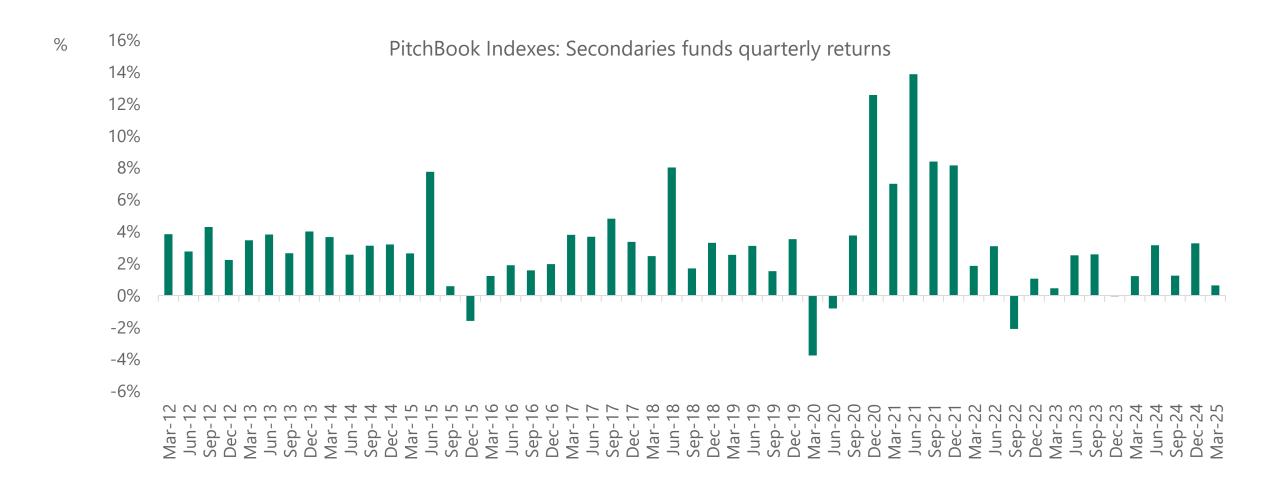
Secondaries fundraising activity, by size



Secondaries fundraising activity, by region

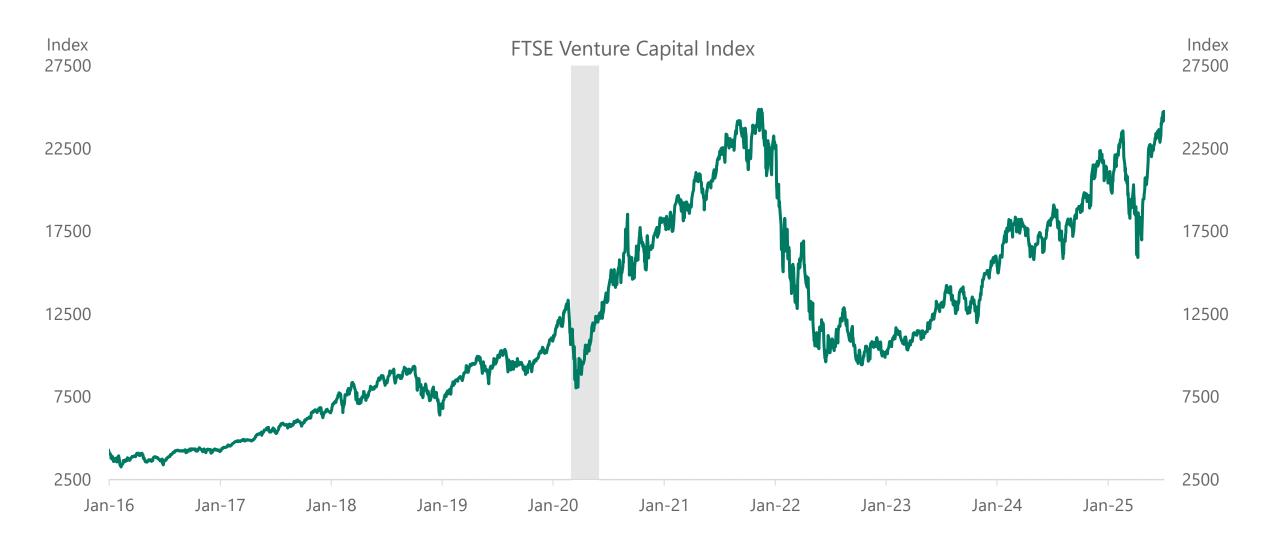


Secondaries quarterly returns

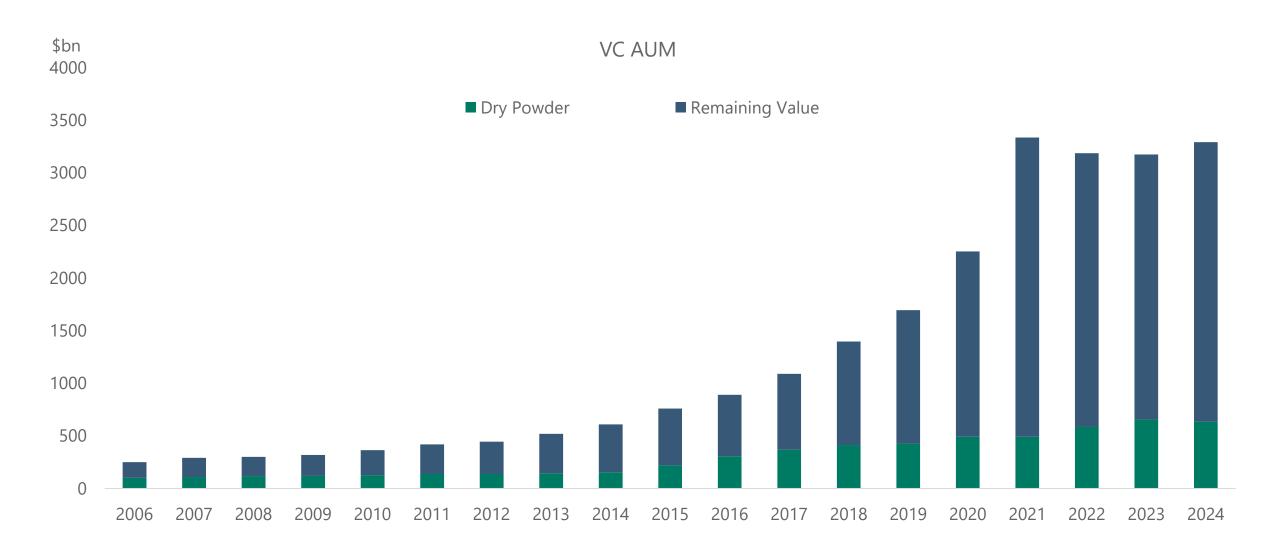


9. Venture Capital

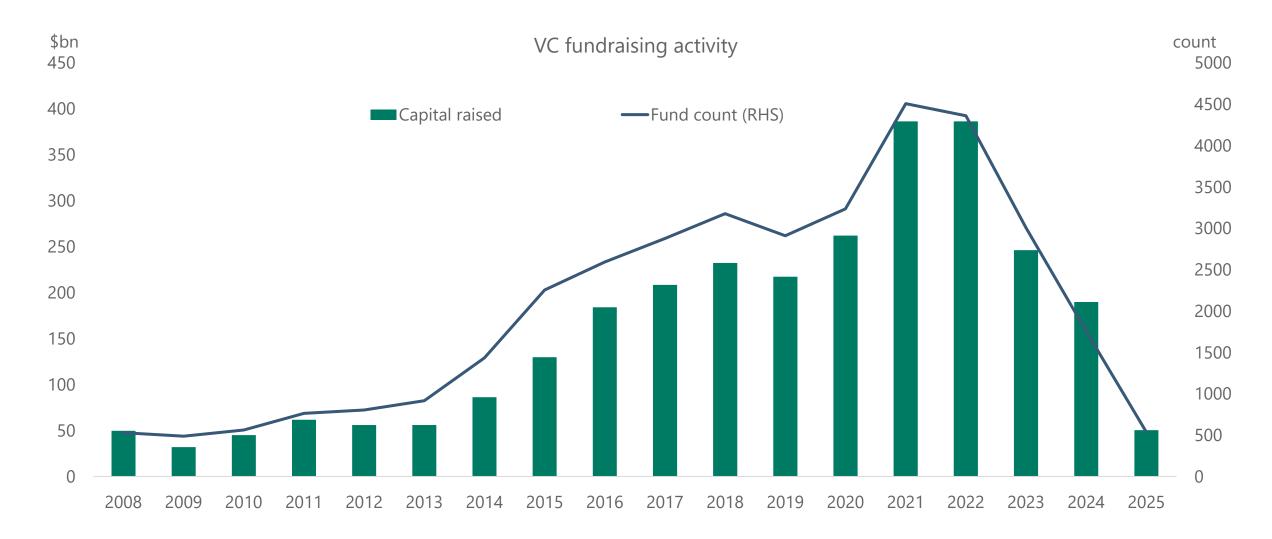
US venture capital valuations



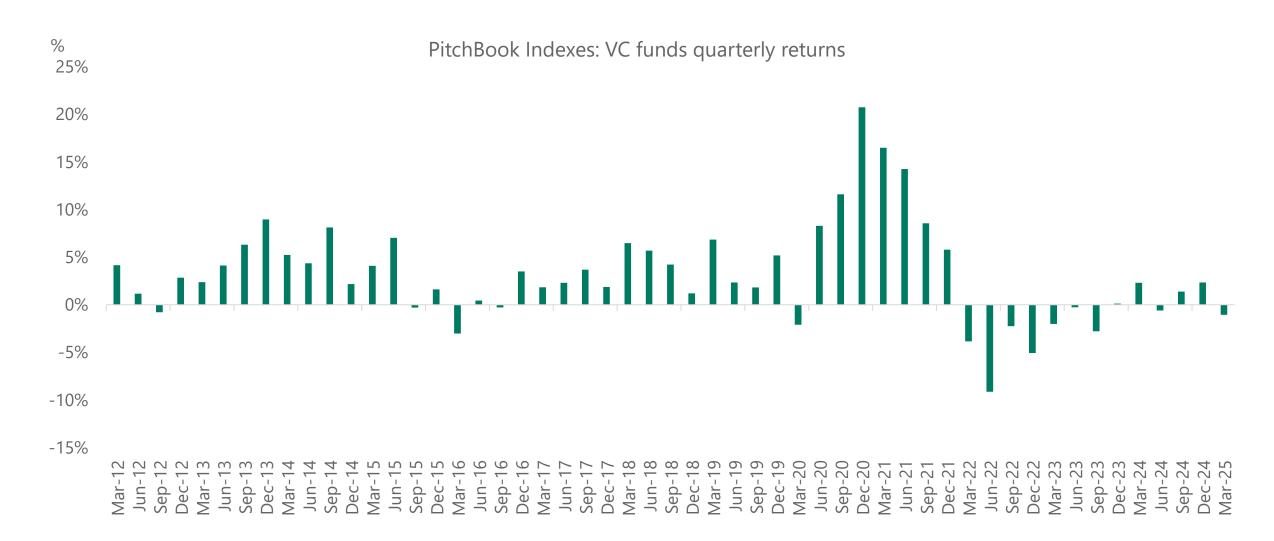
VC assets under management no longer increasing after the Fed raised interest rates



VC fundraising activity very weak

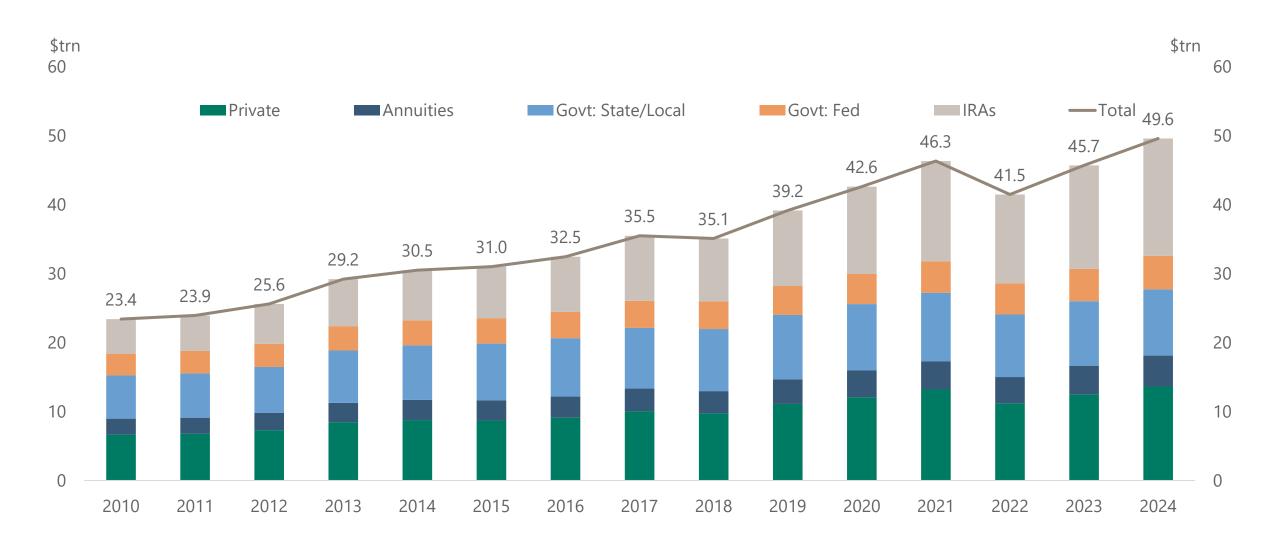


VC returns negative after the Fed raised interest rates



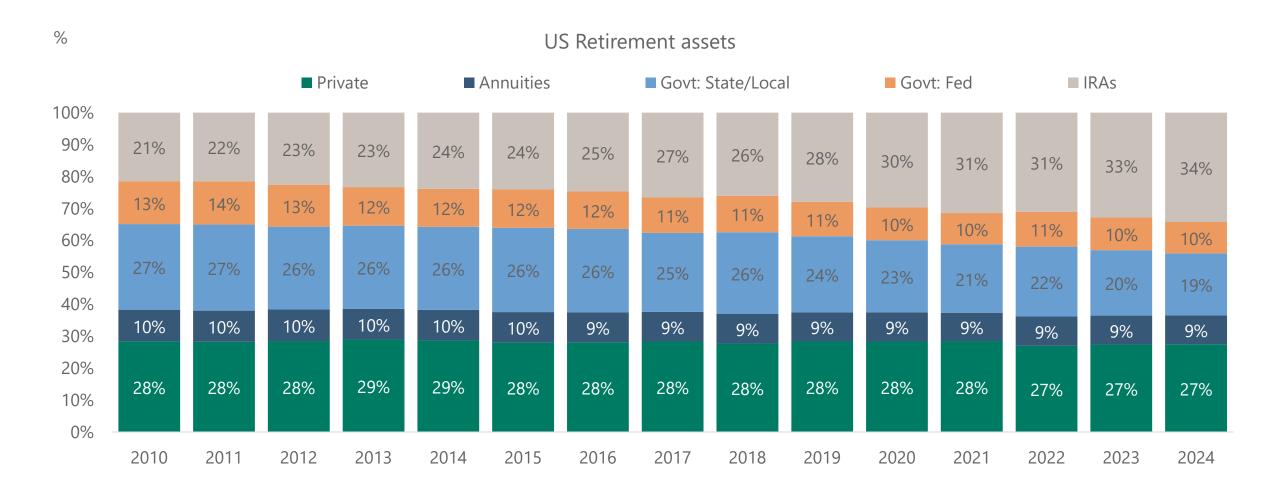
10. Retirement assets

The composition of US retirement assets



Source: SIFMA, Apollo Chief Economist

US retirement assets: % of total



Source: SIFMA, Apollo Chief Economist



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Torsten Slok joined Apollo in August 2020 as Chief Economist and he leads Apollo's macroeconomic and market analysis across the platform.

Prior to joining, Mr. Slok worked for 15 years as Chief Economist at Deutsche Bank where his team was top ranked in the annual Institutional Investor survey for a decade. Prior to joining Deutsche Bank Mr. Slok worked at the IMF in Washington, DC and at the OECD in Paris.

Mr. Slok has a Ph.D in Economics and has studied at the University of Copenhagen and Princeton University.